

ISSUE 60
SEPTEMBER 2024

MAN



GREECE

GREGY

ELECTRICAL INTERCONNECTION OF THE
GREEK & EGYPTIAN
POWER SYSTEMS

EGYPT

Project by
COPELOUZOS GROUP




الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Join our Growing Business Community

-  Premium Rates in all our Events
-  Free Promotion and Exposure in our Publications
-  Invitations to Exclusive Business Events
-  Business Delegations to the Arab World

Why become a member of the Arab-Hellenic Chamber:

NETWORKING OPPORTUNITIES


-  **Our members enjoy networking opportunities by participating in a wide range of events and activities:**
 - Forums, Conferences
 - Workshops and Roundtables
 - B2B Meetings (live and virtual)
 - Business Delegations to the Arab world
 - Exhibitions

INFORMATION

-  **Our Chamber publishes:**
 - ~ Bimonthly Economic Bulletin exclusive for our members with upcoming events in the Arab world
 - ~ Bimonthly Magazine with news of our members and other events and activities of our Chamber in Greece and the Arab world, distributed electronically and in hard copy format to a strong database of recipients in Greece and the Arab countries, to the Arab Federations and Chambers of Commerce and to professional business societies
 - ~ Directories of its Members in Greece and the Arab world
-  **Our Chamber also provides:**
 - ~ Information on Companies in the Arab World upon request of its members
 - ~ Statistical Information on Trade Balance between Greece and the Arab World in various sectors
 - ~ Checking of commercial documentation related to Greek exports to the Arab world and rendering services to its members by undertaking, on their behalf, the whole legalization procedure
 - ~ Translation from/to Greek, Arabic and English and vice versa
 - ~ Introducing of business proposals from the Arab or Greek companies looking for contacts in Greece or in the Arab countries

Exposure

Our members can have exposure by appearing in our magazine, our Directories, or when they sponsor our events.

-  **For further information, please visit our website at www.arabhellenicchamber.gr or contact us at chamber@arabgreekchamber.gr**

Excellence in Partnership



PUBLISHED BY:
ARAB-HELLENIC CHAMBER

Harris Geronikolas
President

Rashad Mabger
Secretary General

EDITOR:

Katerina Michail
Research & Publications Officer

PROMOTION & SPECIAL INSERTIONS:

Maria A. Vestarkis
Head of Public Relations & Events Section

LEGAL ADVISOR:

Kothris & Associates

DESIGN & PRINTING:

GRAFIMA S.A.

Disclaimer: The MAN is a free and promotional service of the Arab-Hellenic Chamber of Commerce and Development to its members. The AHCCD is responsible neither for the content nor the pictures provided by the members. The order of appearance of the material, the design and the layout are solely decided by the Chamber and it does not seek any prior approval from any member.

180-182, Kifisias Avenue,
154 51 N. Psychico, Athens-Greece
Tel.: +30 210 6711 210,
+30 210 67 26 882, +30 210 67 73 428
Fax.: +30 210 67 46 577
E-mail: chamber@arabgreekchamber.gr
Website: www.arabhellenicchamber.gr

CONTENTS

| | |
|---|----|
| Foreword | 2 |
| 13 th Arab-Hellenic Economic Forum General Outlook | 4 |
| OUR CHAMBER'S NEWS | |
| Business Delegation to Baghdad, Iraq | 8 |
| PREMIUM FILE | |
| The Pioneers – Part 4 | 10 |
| A vision to the future: Samer Khoury | 20 |
| Paving the Way to Resilient and Sustainable Economies at the 13 th Arab-Hellenic Economic Forum | 22 |
| SPECIAL INTERVIEWS | |
| HELLENIQ ENERGY | 24 |
| DESFA | 28 |
| SPECIAL INSERTION | |
| Strategic collaboration between Grid Telecom and Dawiyat Integrated | 30 |
| NEWS FROM THE ARAB EMBASSIES | |
| Moroccan Enthronement Day 2024 | 32 |
| The Ambassador of Egypt at the 88 th TIF | 33 |
| New Ambassador of Algeria | 34 |
| NEWS FROM THE ARAB WORLD | |
| Solaire Expo Maroc | 36 |
| MENA ICT Forum 2024 | 37 |
| NEW MEMBERS | 40 |
| 1. MANGINAS LAW FIRM | 39 |
| 2. GLOW ERA | 40 |
| 3. KMP LAW | 41 |
| 4. LEONIDAS PSILIAKOS & CO | 42 |
| 5. BASMA ADVERTISING SERVICES | 43 |
| 6. ASSISTING NATURE | 44 |
| MEMBERS NEWS | 45 |
| 1. KOUZOUPIS JEWELLERY | 46 |
| 2. PHOENIX REGISTER OF SHIPPING S.A. | 47 |
| 3. CBS YACHTS | 48 |

ARABIC SECTION

FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Reader,

As we approach a key moment in the history of the Arab-Hellenic Chamber, it is a time for reflection on how far we've come since 1979. What began as a collaboration between Arab and Greek business leaders, with the support of Greek authorities and the Council of Arab Ambassadors, has grown into a successful partnership that has stood the test of time. For 45 years, the Chamber has continued to thrive, thanks to the dedication of its founders and early pioneers.

Like any long-standing institution, our journey has had its ups and downs. We have faced challenges that have tested our resilience and adaptability. From economic crises to shifting political landscapes, we've navigated a complex environment, often requiring us to rethink our strategies and redefine our priorities. Yet, in the face of these obstacles, we've also experienced significant moments of success and achievement that have strengthened our position and reinforced our commitment to fostering strong Arab-Greek relations. Through it all, we have learned and grown, and today, the Arab-Hellenic Chamber holds a respected place in Greece as one of the most active joint chambers.

Our success stories are numerous and varied. Over the years, the Arab-Hellenic Chamber has played a key role in facilitating countless business partnerships, trade agreements, and investment opportunities that have benefitted both the Arab and Greek economies. We have organized forums, conferences, and trade missions that have provided a platform for meaningful dialogue and collaboration.

This year, we will commemorate our 45th anniversary with a special gala dinner on November 28th. This event will coincide with the **"13th Arab-Hellenic Economic Forum"**, which will take place on November 27-28. This year's focus will be on energy and construction—two sectors of great importance—and will bring together leading executives and officials from both Greece and the Arab world. It will be an opportunity for valuable networking and meaningful exchanges.

In May, the Chamber also achieved another milestone with the **"1st Arab-Hellenic Health Conference"**. This event, attended by participants from 17 Arab countries and Greece, highlighted the potential for cooperation in healthcare and brought together experts for vibrant discussions and networking. Following this, we organized successful business missions to Libya and Egypt. These trips offered opportunities to meet with ministers and high-level officials, as well as conduct valuable B2B meetings that further strengthened the ties between Greek and Arab businesses.

As we celebrate this important anniversary and look to the future, we remain committed to deepening the connections between the Arab world and Greece. Together, we will continue to build partnerships that create opportunities and mutual success.

Thank you for your continued support and for being part of this journey.



LISTENING TO A GLOBAL HEARTBEAT

Since 1971, we have been improving the lives of millions of people around the world with our premium generic pharmaceuticals. Research, development, innovation, and targeted investments ensure the quality of our products and services.

REVOLVING AROUND YOU, REVOLVING AROUND LIFE.

genepharma.com

 **genepharma**

THE GREEK GLOBAL PHARMACEUTICAL COMPANY



الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



13^ο ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ
المنتدى الاقتصادي العربي - اليوناني الثالث عشر
13th ARAB-HELLENIC ECONOMIC FORUM
Athens, 27 & 28 November, 2024



“Arab-Hellenic Chamber: 45 Years of Excellence in Partnership”

Under the Auspices



Special Contribution & Support



General Outlook

The “13th Arab-Hellenic Economic Forum” which will be convened on **November 27-28, 2024**, at the Athenaeum Intercontinental Hotel of Athens, Greece, coincides with the 45th anniversary of the establishment of the Arab-Hellenic Chamber. It has been, indeed, a very long journey of the Chamber, throughout which it adhered to its commitment to building bridges and opening channels of communication between the Arab and Greek business communities. Its role has been tangible in increasing the balance of trade and in contributing to the investment flow between the two sides. Over time, the Arab-Hellenic Chamber has acquired a prestigious status and is now considered to be one of the most dynamic joint chambers operating in Greece.

Due to the strategic importance of energy and construction in the economies of our countries, the 13th Forum will address these two sectors, their sub-sectors and related fields. In terms of energy, it will tackle the production, transmission and distribution of energy, sustainability and environmental impact. In the field of construction, the Forum will focus on infrastructure and reconstruction projects, building materials, architecture and engineering. There is an abundance of opportunities and factors which could enhance the partnership and cooperation between the two sides, some of which are human and natural resources, geographical proximity, and the experience and technical know-how that has been accumulated by both sides throughout the years. During these two days of business meetings, deliberations and networking, the Chamber will commemorate its 45th anniversary with cultural events and a festive Gala dinner.

45 years of Excellence in Partnership



الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Participation

The events of the Arab-Hellenic Chamber have always attracted diversified and high-caliber participation from across the Arab World and Greece. The sessions of this Forum will be addressed by high-level officials, businessmen and top executives from both sides.

Dates: 27-28 November 2024

Forum's Languages: Greek and Arabic (simultaneous interpretation)

Forum's Publications: MAN Magazine Special Edition

The Chamber's 45th Anniversary

On this occasion, there will be some exhibits and artifacts from the Arab Embassies accredited to Greece and from some of the contributing member-companies, as well as a dinner party with musical performances and folklore dances.

Tentative program

Wednesday, 27 November 2024

(focus on energy and related fields)

- 09:00** Registration, Networking and visits at exhibitors' stands
- 09:45** Opening ceremony
- 10:15** **1st Session:** Navigating the Future of Energy: Rapid changes and opportunities in Alternative and Conventional Energy Development
- 11:15** In Conversation/Fireside Chat
- 11:30** Networking coffee break
- 12:00** **2nd Session:** Building Bridges: Electrical Connectivity Projects between Greece and the Arab World
- 13:00** In Conversation/Fireside Chat
- 13:15** **3rd Session:** Synergies in Energy: Exploring potential for Cooperation and Investment Opportunities between Greece and the Arab Countries
- 14:30** Networking and light lunch
- 15:15** In Conversation/Fireside Chat
- 15:30** **4th session:** Advancing Sustainability: Green Energy Projects and Initiatives in the Arab-Hellenic Landscape
- 16:30** **5th session:** Clean Energy Projects for Prosperity: Linking Economic Growth, Environmental Benefits, and Job Creation
- 17:30** Dialogue with the audience, Q&A
- 18:00** End of first day's works

45 years of Excellence in Partnership



الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Thursday, 28 November 2024
(focus on construction and related fields)

- 10:00** Registration, Networking and visits at exhibitors' stands
- 10:30** Welcoming speeches/Keynote addresses
- 10:45** **In Conversation/Fireside Chat**
- 11:00** **6th session:** Infrastructure and reconstruction projects across the Arab World: Opportunities for Greek Involvement
- 12:00** **7th session:** National Visions of Gulf Cooperation Council countries: Opportunities from collaboration in energy and infrastructure projects within the GCC
- 13:00** Networking and light lunch
- 13:45** In Conversation/Fireside Chat
- 14:00** **8th session:** Designing the City of Tomorrow: Incorporating Sustainability, innovation and smart technologies in urban development
- 15:00** **9th session:** Green and Sustainable Buildings: Exploring Cooperation and Technology Exchange between Greece and Arab Countries in the Building Materials Industry
- 16:00** Closing remarks

Gala Dinner in honor of the visiting delegates:

- 18:30** Reception of guests
- 19:00** Welcome speeches
- 19:30** Dinner



الغرفة العربية اليونانية للتجارة والتنمية
 ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
 ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

SPONSORS

Strategic



Gold



Silver



Bronze



Supporters



Professional Associations



45 years of Excellence in Partnerships



OUR CHAMBER'S NEWS

www.arabhellenicchamber.gr

Join us!



Business Delegation to Baghdad, Iraq 7-11 December 2024

The Arab-Hellenic Chamber, in close coordination with the Embassy of Iraq in Athens and the Federation of Iraqi Chambers of Commerce, which we are privileged to represent, is proud to announce the organization of a business mission to **Baghdad, Iraq, from December 7 to 11 2024 (further to request by the Iraqi side).**

Due to our coordination with the entities mentioned above, the participants are going to have intensive business meetings, each in their areas of interest. The Arab-Hellenic Chamber has the necessary know-how, database and connections to help Greek businessmen open channels of communication and partnerships and strengthen their presence, services and/or exports in the Iraqi market.

Iraq is potentially one of the richest countries with vast reserves of natural resources, a market of 40 million, a promising economy and opportunities for international business in various sectors.

Whether Iraq is a familiar destination or a new market for your company, don't miss the opportunity to join us on this unique Arab-Hellenic Chamber signature journey!

Deadline for submission of participation form: October 11, 2024

For more information, you can contact Mrs. Maria Vestarki (ext. 110) and Katerina Michail (ext. 101) at 2106711210/6726882 or at chamber@arabgreekchamber.gr.

OUR CHAMBER'S NEWS



www.arabhellenicchamber.gr





The Pioneers - Part 4

In memory of the Founders and Pioneers with our profound appreciation for their vision and role in the journey of the Arab-Hellenic Chamber



View of the Gala Dinner at the "4th Arab-Hellenic Economic Forum", June 2015



View of the B2B meetings



Mr. Abdallah Sultan Al-Weiss, President of Sharja Chamber, with the Greek business delegation of the Arab-Hellenic Chamber to the United Arab Emirates, November 2015



Our Secretary General during his opening speech at the inauguration of Jamal Joratli's exhibition at the Benaki Museum, January 2016



Members of the business delegation to "The Big 5" Exhibition in Jeddah, March 2016



The Secretary General and the President of the Arab-Hellenic Chamber, Messrs Rashad Mabger and Harris Geronikolas, with Messrs Shirwan Kamil al-Waili, Representative of the President of Iraq, and Jaafar Rasool Al-Hamadani, President of Baghdad Chamber, at the opening ceremony of the "1st Annual Iraqi – European Business & Investment Forum", April 2016.



Visit of Tunisian businesswomen delegation to our Chamber's premises, May 2016



Mr. Tawfiq S. Khoury, Executive Vice President, CCC, at the opening of the "5th Arab-Hellenic Economic Forum", November 2016



View of the audience



Prof. George Katrougalos, Minister of Foreign Affairs of Greece, during his keynote address at the 1st "Doing Business in the Arab World" Workshop, March 2017



View of the hall at the “2nd Annual Iraqi – European Business & Investment Forum”, May 2017



The President of the Arab-Hellenic Chamber at the annual celebration of the visit of AIDA 4 ship at Piraeus port, May 2017



Mr. Mohamed Abdo Saeed, President of the Federation of Yemen Chambers of Commerce and Industry and Vice President of the Union of Arab Chambers at the opening ceremony of the “6th Arab-Hellenic Economic Forum”, November 2017



Mr. Yannis Dragasakis, Deputy Prime Minister of Greece, with Mr. Athanasios Martinos, President "Eastern Mediterranean Maritime Limited", who received a commemorative gift from Mr. Harris Geronikolas



Mr. Abdul Azim Weiss, President of Weiss Hellas Interna and 2nd Vice President, AHC, with Mr. Harris Geronikolas, President, AHC and City Unity College, Mr. Tawfic Khoury, Executive Vice Chairman, CCC, and Mr. Rashad Mabger, Secretary General, AHC



2nd "Doing Business in the Arab World" Workshop, March 2018



At the opening ceremony of the "7th Arab-Hellenic Economic Forum, November 2018



From the Yemeni kiosk during the same Forum



From the 3rd "Doing Business in the Arab World" Workshop, March 2019



From the 3rd "Doing Business in the Arab World" Workshop, March 2019



3rd Iraqi – European Business & Investment Forum, 11-12 July 2019



Keynote speakers and dignitaries during the same Forum



1st "Meet the Arab Ambassadors" Roundtable Discussion



During the Gala Dinner at the "8th Arab-Hellenic Economic Forum", November 2019



A vision to the future: Samer Khoury in conversation with the Arab Hellenic Chamber



“Our founders believed in supporting the communities where we operate, and that belief is still at the heart of everything we do”

Samer Khoury, a man carrying the legacy of one of the most iconic construction companies in the Arab world, is at the helm of Consolidated Contractors Company (CCC), a global powerhouse in construction. With deep roots planted by his father and uncle, Said Khoury and Hasib Sabbagh, Samer not only shoulders the responsibility of sustaining the company's remarkable growth but also drives its evolution in a rapidly changing industry. His leadership isn't just about continuing the work his predecessors started—it's about enhancing and adapting that vision to meet new global challenges.

In a world where construction is evolving at breakneck speed, CCC has stood firm while remaining agile enough to innovate. Samer Khoury emphasizes that his vision for the company is deeply intertwined with the values instilled by its founders. "It's a great responsibility to follow in their footsteps," he says, "but it's also inspiring." For Samer, staying true to CCC's foundational values—humility, honesty, integrity, and hard work—is the bedrock of his leadership. But he is also a forward-thinker, focusing on the next generation, nurturing both local engineering talent and global expertise.

The construction industry, particularly in the oil and gas sectors where CCC has excelled, is undergoing significant changes. Automation and modular construction are reshaping the way projects are designed and built, and Samer is keen to integrate these trends thoughtfully. "It's not about rushing into changes," he explains, "but about making sure we adopt them thoughtfully in order to stay efficient and competitive." His approach is both pragmatic and visionary, ensuring CCC remains at the forefront of innovation without sacrificing the high standards that have defined the company for decades.

When asked about what sets CCC apart in such a broad industry, Samer is quick to highlight the importance of the early stages of planning and engineering. "For us, the key is in the planning," he says. "If you're innovative at the very beginning, you can make a huge difference in cutting costs and saving time." This early-stage creativity is a hallmark of CCC's success, allowing the company to tackle massive infrastructure projects efficiently and effectively.

Samer's vision also extends beyond the Arab world, where CCC has built its reputation. Africa, with its untapped potential and growing need for



Mivida Project - Mixed Use Boulevard & Site Works, Cairo, Egypt



Future Growth Project-3GP ME&I - Power Generation, Reception Area & Pressure Boost Facility, Kazakhstan

“It’s all about finding the right opportunities that align with CCC’s strengths”

infrastructure, is a region that excites him. With competition from Chinese, Turkish, and European firms heating up, Samer sees partnerships with local companies as the path forward. “It’s all about finding the right opportunities that align with CCC’s strengths,” he notes, highlighting the company’s measured and strategic approach to expansion.

Despite the global focus, the Arab world remains close to Samer’s heart. CCC’s journey in the region, which began in the 1950s, is a testament to the company’s enduring legacy. “The Arab world is part of our identity,” he asserts. The company’s reputation in the region is solid, and Samer believes that the opportunities there are still abundant. Under his

leadership, CCC is positioned to continue making a lasting impact on the Arab world’s infrastructure and development.

But CCC’s contribution isn’t limited to construction. Corporate social responsibility (CSR) is embedded in the company’s DNA, a principle Samer holds dear. “Our founders believed in supporting the communities where we operate, and that belief is still at the heart of everything we do,” he says. CCC’s CSR efforts are more than symbolic gestures; they are an active, integral part of the company’s operations. From educational initiatives to infrastructure and healthcare projects, CCC gives back in ways that leave a tangible, positive mark on the communities it serves.

Innovation is another pillar of CCC’s future under Samer’s leadership. “About four years ago, we set up a CCC startup,” he shares, describing the company’s internal incubator for new ideas. This venture has allowed CCC to stay ahead of industry trends and remain competitive in a fast-evolving market. It’s a bold initiative that ensures CCC doesn’t just adapt to changes but anticipates them, remaining relevant in both the short and long term.

Looking ahead, Samer remains open to new opportunities, including markets like Greece, where Arab investments in energy and construction have surged in recent years. Currently, CCC is considering and studying ways to legally work in Greece, due to the buoyant market.

Samer Khoury’s leadership of CCC is not just about maintaining a legacy—it’s about building on it, innovating, and looking to the future. Under his guidance, CCC remains a construction giant, poised to continue shaping the skylines and infrastructure of nations across the globe.

“If you’re innovative at the very beginning, you can make a huge difference in cutting costs and saving time”



Paving the Way to Resilient and Sustainable Economies at the 13th Arab-Hellenic Economic Forum

At the outset of the 13th Arab-Hellenic Economic Forum, scheduled for November 27-28, 2024, with a focus on energy and construction, it is essential to recognize sustainability as a key driver of growth and prosperity for businesses, economies, and societies in Greece and the Arab world.

As sustainability becomes a fundamental element in policies and practices at both the international and regional levels, across the Arab world, in Europe, and, of course, in Greece, the importance of Environmental, Social, and Governance (ESG) factors has grown in balancing economic prosperity with environmental stewardship and social development. Topics such as climate change, water scarcity, energy management, biodiversity, emissions, and circularity highlight the need for more resilient economies and equitable societies, serving as critical drivers of this transition.

To embed sustainability into their overall strategy, businesses must navigate shared challenges. Greece and the Arab world, despite comprising diverse countries with varying levels of economic and social development—from Northern Africa to the Gulf—face similar issues related to climate change. We observe that professionals in sustainability and ESG face challenges with the use and application of terms. The terms sustainability, ESG, sustainable development, Corporate Social Responsibility (CSR), and responsible business are often used interchangeably, leading to confusion. In general, sustainability is a broader term that encompasses meeting current needs without compromising the ability of future generations to meet theirs. Successful implementation of sustainability requires the use of SMART KPIs and metrics to measure progress and impact.

Our overall emphasis should be on how to assist businesses to integrate more effectively sustainability into their overall strategy and to create long-term positive impacts for themselves and their stakeholders.

As economies increasingly embrace innovation and new technologies to advance their sustainability agendas, sustainability is generating numerous business opportunities. Regulatory bodies, particularly in the EU with the EU Green Deal, government entities, and the financial and investor communities are all fostering this transition. Sustainable financing mechanisms like green bonds are now widely available, while regional and national governments promote sustainability through long-term visions (e.g., Africa Vision



2063, Egypt Vision 2030, Saudi Vision 2030, Oman Vision 2040, UAE Vision 2031). These frameworks use sustainability as a cornerstone for long-term growth and economic diversification. Meanwhile, new standards are being developed to help companies understand, measure, manage, and communicate their impacts.

Many companies across Greece and the Arab world are already taking bold steps in this direction, by setting net-zero targets, publishing annual sustainability reports, aligning with credible international standards, and engaging with global frameworks. They also support national green agendas and just transition initiatives, creating future business opportunities across various sectors, especially in the energy sector. These efforts are supported by stock exchanges in the region—such as the Saudi Stock Exchange (Tadawul), Dubai Financial Market (DFM), Abu Dhabi Securities Exchange (ADX), Athens Stock Exchange (ATHEX) and others—which have published guidance to help listed companies disclose sustainability practices aligned with global standards, laying the groundwork for a greener, more inclusive growth.

As a global consultancy specializing in Sustainability, ESG, and CSR services across Europe and the Middle East, the Sustainability Knowledge Group supports organizations in understanding and leveraging the opportunities presented by integrating sustainability into their business strategies, structures, and cultures.



Aglaia Ntili
*Managing Director,
Sustainability Knowledge Group*



Ioanna Fratzeskaki
*Senior Public Affairs Manager,
Sustainability Knowledge Group*



HELLENiQ ENERGY: A Visionary Group With A Remarkable Track Record



Following up on our series of interviews with professionals in the energy and construction sectors, as a prelude to our 13th Arab-Hellenic Economic Forum, we are pleased to host Mr. George Alexopoulos, Deputy CEO, General Manager Strategic Planning & New Activities of HELLENiQ ENERGY, one of our distinguished members. In this interview, Mr. Alexopoulos is unfolding the history of the Group and its gradual development from a conventional energy company to today's multi-faceted entity that covers all aspects of energy production. He is also referring to the HELLENiQ ENERGY's biggest photovoltaic project in Kozani, the biggest in Europe, why fears for limited land capacity for renewables are unfounded, and the Group's remarkable Corporate Social Responsibility.

1. *Dear Mr. Alexopoulos, it is a pleasure having you with us. As the Deputy Chief Executive Officer of HELLENiQ ENERGY, please give us a glimpse of the Group's history and its current activities.*

Our history begins in 1958, with the inauguration of Greece's first crude oil refinery in Aspropyrgos. We have already completed 66 years of successful operation as one of the leading energy companies in SE Europe, operating in 10 countries and directly employing 3,500 people.

We currently run three refineries with a total capacity of 344,000 barrels per day, while our exports account for more than 50% of our total sales, accounting for more than 10% of Greece's total exports. We serve our

customers through a network of c. 2000 service stations. In addition to Refining & Marketing, we are involved in Petrochemical Electricity, Natural Gas, Hydrocarbon Exploration and are developing an extensive portfolio of Renewables in Greece and South Eastern Europe.

2. *In September 2022, the Group's rebranding from Hellenic Petroleum to HELLENiQ ENERGY responded to the needs of our current era and reflected a pathway into the future of "smart" energy, alternative sources, and the low-emission economy. How is the implementation of "Vision 2025" strategic planning that started in 2021 going and what remains to be done?*

HELLENiQ ENERGY has been rapidly transforming itself in



recent years, implementing its Vision 2025 Programme, a complex strategic plan for a cleaner and more sustainable future. This plan aims at strengthening and gradually decarbonizing our refining business, but also at creating a diversified energy portfolio that includes growth in Renewable Energy Sources and Green Energy, as well as the gradual entry into new markets with more environmentally friendly products and services.

There is already remarkable growth in the renewable energy sector over the last three years. Our subsidiary HELLENIQ Renewables is one of the fastest growing companies in the region. From just 28 MW in 2021, it now has a development portfolio of more than 5 GW, installed capacity of 384 MW, with additional 0.7 GW projects in Greece, Romania and Cyprus under construction or in advanced stages of development. The target is to have at least 1 GW of RES projects in operation by 2025 and more than 2 GW by 2030. In addition, HELLENIQ

ENERGY has entered into a strategic partnership with the global leader RWE Renewables in the offshore wind segment in Greece.

3. *Please give us an overview of the progress of HELLENIQ ENERGY's Kozani project which aspires to be the biggest photovoltaic plant in Greece and one of the biggest in Europe.*

The PV park in the Kozani area has been put into full commercial operation since April 2022. It is currently the largest single RES project operating in Greece and the greater SE Mediterranean region, but also one of the largest PV parks in Europe with bifacial modules and a state-of-the-art Energy Management System (EMS). The total installed capacity reaches 204.3 MW and produces 350 GWh per year, meeting the needs of 75,000 households with zero-emission energy. This is a major



SPECIAL INTERVIEW

www.arabhellenicchamber.gr

investment, with considerable benefits for the economy and the region of Western Macedonia.

It marked the rapid transition of HELLENiQ ENERGY to new cleaner forms of energy; the Prime Minister himself had described it as a flagship project for the energy transformation of Greece.

4. *In terms of corporate social responsibility, can you mention the specific ways your Group contributes to the social and financial benefits of the Greek citizens?*

An integral part of HELLENiQ ENERGY's corporate philosophy is to support society, through actions that improve people's daily lives and contribute to social progress and prosperity. With programmes over EUR 20 million in 2023, we have positively impacted the lives of more than 750,000 people in Greece and in the other countries where we operate. We aim to support vulnerable social groups, protect the environment and respond effectively to emergencies that arise.

One example of action with a high social impact was the commitment of €10 million for the implementation of an integrated programme in Thessaly, a region severely affected by floods a year ago. Moreover, we are implementing large-scale environmental interventions, such as erosion control projects in fire-affected areas in West Attica and reforestation in Penteli.

Last winter we covered the heating oil needs of the largest public paediatric hospitals in Attica. We also provided free heating oil to large families with low incomes and continued our programme of providing oil to 159 schools of all levels. Over the last 15 years, more than 2,000 school units have benefited from this initiative.

Furthermore, through targeted programmes, we reward excellence and the young generation's efforts for learning and academic excellence. We promote sports through the National Basketball Teams, the Greek Paralympic Committee, which had a very successful presence at the Paris Paralympic Games recently, the historic EKO Acropolis Rally, one of the most important races in the WRC, and amateur sports teams in the neighbouring

municipalities. At the same time, we preserve cultural heritage by renovating important historical sites in the areas where we operate, thereby leaving a strong legacy for future generations.

5. *Renewable energy projects, like solar and wind, rely on large territories, which means their capacity, especially for small countries like Greece, is finite. What is the future of green energy vis-à-vis these obvious obstacles (limited agricultural land, noise pollution etc)?*

Solar panels take up substantial space whereas wind turbines need much less space in relative terms. Even if we only used solar panels to power Greece, they would only cover 0.34% of our land (~36 GW PV installed would be needed to cover 100% of the needs of Greece which is 54 TWh). So, we wouldn't need much land at all to power the whole country. But we would also need lots of batteries which require limited space and technologies like pumped storage to save the extra power we make during the day to use when the sun isn't shining.

Currently, Green Energy covers more than 50% of the annual electricity needs of Greece. As the penetration of RES is increasing, the need for storage becomes imperative. The Greek National Plan for the Energy and the Climate has a target in 2030, green electricity to cover c.80% of the country's needs. This target is achievable provided that the permitting and siting of renewables are facilitated and streamlined and ample energy storage is developed to cope with the intermittent profile of the RES energy production. These are the biggest challenges and not lack of land or other obstacles.

6. *Despite the huge technological leaps, sustainable energy sources still serve as "accompanying partners" of traditional sources and fossil fuels. How close, or not, do you believe we are to achieving an integrated green transition?*

The challenge is how quickly we can fully shift to green energy. Even the most conservative forecasts suggest that in the next 20 to 30 years about 40 to 50% of energy

needs will still be met by hydrocarbons. Liquid fuels remain essential for the energy transition and can continue to be used thanks to emission capture technologies, but also as "transition fuels".

In previous years we have seen a one-dimensional approach. However, we cannot simply jump to the so-called green energy by flipping a switch. We need to leverage multiple technologies available to achieve our transition goals as there is no silver bullet. In the conclusions of the recent COP28 Climate Summit held in Dubai, it was stated for the first time that extreme non-implementable solutions do not solve the problem. On the contrary, they work against the environment by discouraging investment in improvements in existing energy sectors that would have significant environmental benefits, and negatively affect both energy costs and energy security, particularly in the European market. Energy is a multidimensional issue. It includes costs, the environment and the security of supply. The simultaneous

use of all available technologies is key to a fair transition. HELLENIQ Energy is adapting its strategy to be part of the solution in the next 20-30 years.

7. *Speaking of traditional sources of energy, which National Oil Companies (NOCs) your Group has signed supply agreements with? Do they involve provisions for a broader strategic cooperation?*

Currently HELLENIQ ENERGY has active crude supply agreements with the National Oil Companies of Saudi Arabia (ARAMCO), Iraq (SOMO) and Egypt (EGPC). These term supply agreements, that provide an important direct link between crude producers and a key crude consumer, have been flawlessly implemented for quite a few years now. This fact has enhanced the trust between the counterparts and has established strong foundations for further, broader cooperation with these organizations.





DESFA in Kuwait



In the same line of our interviews with persons of interest in the energy sector as a preamble to our “13th Arab-Hellenic Economic Forum,” we are pleased to present DESFA’s high-profile project in Kuwait via an interview with Mr. Konstantinos Maroulis, the company’s representative at the Al Zour LNGI terminal of Kuwait Integrated Petroleum Industries Company (KIPIC) in Kuwait, holding the position of the Plant Manager. Mr. Maroulis, who has been with DESFA since the beginning of the Company’s operations in 2007, is here below presenting the company’s history, its Kuwait project and its aspirations to transform into a major energy player in Greece’s near and wider neighborhood.

1. Dear Mr. Maroulis, to start this interview, can you present a bit DESFA, and its main role in the energy market?

DESFA pursues its business activity as Greece’s natural gas Transmission System Operator, operating and developing the Greek National Natural Gas System and its interconnections in a technically sound and economically efficient way, in order to best serve its Users with safety, reliability, and adequacy. DESFA manages an extensive network of natural gas infrastructure, consisting of high-pressure pipelines, metering stations, and other infrastructure, such as compression stations, as well as an LNG Terminal in Greece. With its extensive experience in the development and management of gas infrastructure DESFA plays a crucial role in strengthening the strategic role of Greece as an energy hub for the wider region of Southeastern Europe, enhancing energy security and autonomy, and diversification of gas supply sources and routes in Greece and the wider region.

It goes without saying that we work with the commitment to halve Greenhouse Gas emissions by 2030 and achieve carbon neutrality by 2040, paving the way to a greener energy future. We work intensively for the decarbonization of our network with the integration of renewable gases, such as hydrogen and biomethane, while championing cutting-edge energy solutions and technologies, such as carbon capture and storage.

2. Apart from its operations in Greece, DESFA also provides its services abroad, and more specifically in Kuwait. Could you describe this project in Kuwait?

In October 2020, DESFA was awarded the Operation and Maintenance (O&M) of the LNGI Terminal Project in Kuwait. The Contract was signed with KIPIC, a subsidiary of the state-owned oil company of Kuwait, in December 2020. The commencement day of the project was on the 24th of May 2021, and then following the so-called familiarization period, the official commencement of the 1st O&M year was on the 1st of May 2022. This project was indeed a landmark for DESFA, signifying a dynamic entry of the Company into the international scene, which was achieved due to the high specialization and expertise of DESFA’s people and the experience gained from managing the country’s transmission system and the LNG terminal on the island of Revithoussa.

3. How is the cooperation with KIPIC so far? Could you share with us the main challenges faced and some key accomplishments?





Taking on the responsibility for the operation of KIPIC's Al-Zour LNG Terminal, one of the largest LNG terminals in the world with a total capacity of 3,000 BBTU, was a significant challenge from the outset. We started the provision of our services in 2021, with the mobilization of our staff in Kuwait during the pandemic, which posed considerable challenges in gathering and setting up all international personnel to Kuwait, according to plan.

Nevertheless, despite the project's complicated nature and unforeseen challenges encountered throughout the project's implementation, DESFA has successfully completed 2 years of O&M and on the 1st of May '24 entered the 3rd O&M year of the project. We have managed to operate the terminal in a technically efficient way, achieving what we all call "operational excellence", always in compliance with all regulations, requirements, and best practices, following KIPIC's rules and standards.

DESFA implements Health, Safety and Environmental (HSE) best practices to enhance a safety culture and has already received a number of appreciation awards by KIPIC, including the "Best HSE Performance Evaluation Award", the "2nd Contractor's HSE Day – Award", and the "6th CEO HSE Award" (Winner among all KIPIC's Contractors), while has also been awarded with the "American Society of Safety Professionals (ASSP) – Silver Award". Another significant milestone reached on July 28th, 2024, by KIPIC & DESFA LNG teams, was the achievement of 1 Million Safe Man-hours without a single Lost Time Injury. This milestone signifies our team's efforts, continuous focus of well-trained employees on safety, and a culture that empowers the prioritization of safety for themselves and their colleagues.

All these, of course, are not the result of the effort of a single party, but is the outcome of great coordination and cooperation with our client, KIPIC, as well as all our excellent team working at the Terminal, the management, the engineers and all the personnel.

4. *Given the participation of DESFA in this project, along with its participation in other international projects, what are the plans for the next day?*

By undertaking this great commitment and successfully running this huge international project, DESFA acquires an outward looking dynamic that makes it more competitive worldwide. We currently implement several important international projects, including the participation in the FSRU project in Alexandroupolis, the Interconnection project with TAP, and the recent addition to our portfolio of services of a contract with Nomagas, for the coordination and supervision of the execution of the North Macedonia interconnector. Through these initiatives, DESFA strengthens its role as an energy player at regional and global level. We will keep working hard to maintain the excellent cooperation we have with KIPIC in Kuwait, while we would like to keep strengthening our presence as technical partner in the wider region and expand our services also in other countries in the MENA region. We believe that there are many opportunities, where DESFA could provide its services by leveraging its significant experience from operating the Greek system for the last 26 years, and from its acquired knowledge in a country of the Gulf Cooperation Council (GCC) region. Our aim is to establish DESFA as a highly competitive force at an international level, not only in the field of gas and renewable gases transmission, but also in the management of natural gas infrastructure.





SPECIAL INSERTION

www.arabhellenicchamber.gr



Strategic collaboration between Grid Telecom and Dawiyat Integrated

The two companies are joining forces to build a new cable system between Greece and the Kingdom of Saudi Arabia.

Grid Telecom, a wholly owned subsidiary of the Independent Power Transmission Operator (IPTO) of Greece and Dawiyat Integrated, a wholly owned subsidiary of Saudi Electricity Company (SEC), signed a Memorandum of Understanding (MOU) for a strategic collaboration to build a new high-capacity cable system connecting Greece with the Kingdom of Saudi Arabia.

This MOU is a testimony of the strategic cooperation between Grid Telecom and Dawiyat Integrated, which is aligned with their strategy in expanding their international networks. The new cable system will connect Saudi Arabia to the Island of Crete extending westwards to major destinations in Europe and eastwards to the entire Arabian Peninsula. The partnership between Grid Telecom and Dawiyat Integrated will provide synergies for their participation in additional transformative projects that create long-term value, such as the development of hyperscale-ready data centers, providing gateways between continents.

Dawiyat Integrated, is the leading neutral wholesale service provider in the Kingdom of Saudi Arabia, with

licenses to build and operate international cable systems and cable landing stations. Its future investments in digital infrastructure will enhance Saudi Arabia's digital transformation and business development, aiming to position Dawiyat at the forefront of the telecommunications industry, by providing state-of-the-art integrated and innovative solutions to its customers. Grid Telecom is emerging as the prime wholesaler in the Greek market, exploiting IPTO's extensive optical network in Greece and neighboring countries, integrating this with its own fiber networks and points-of-presence, creating a new carrier neutral, open-access, connectivity hub in the Balkan - Mediterranean region. The strategic partnership between Grid Telecom and Dawiyat Integrated will bring advanced data transport solutions to the market, creating a new telecommunications bridge between Europe and the Middle East.

The Chairman of Grid Telecom, Mr. Kostas Agathakis, said:

"We are continually looking for ways to strategically expand our services to partners and customers. In this framework, our collaboration with Dawiyat Integrated in building a new cable system, will support the implementation of a new corridor between Greece and



Saudi Arabia. Moreover, it will enhance the strategic role of Crete as a regional open-access interconnection node in the Eastern Mediterranean and the Balkans”.

The CEO of Dawiyat Integrated, Wael Ali Al-Ghamdi, said:

“With the increasing demand for connectivity regionally and globally, Dawiyat Integrated is continuously working on enhancing and extending its international network. Our partnership with Grid Telecom in a consortium to build a new cable system will increase our network's resiliency and reach. Leveraging on the strategic position of Crete, it will create a new cable system, interconnecting the Kingdom of Saudi Arabia with Greece and the Balkans, providing a new entry point to Europe”.

The Chairman and CEO of IPTO, Manos Manousakis, concluded:

"IPTO is building critical infrastructure for tomorrow's electricity and telecommunications backbone networks throughout Greece and beyond, interconnecting the future. IPTO is already collaborating with Saudi Electricity Company (SEC) through its wholly owned subsidiary National Grid, by establishing “Saudi Greek Interconnection”, as a special purpose company for conducting the feasibility studies related to the implementation of the Greece-Saudi Arabia electricity interconnector and now, by joining forces with Dawiyat Integrated, also wholly owned by SEC, for building a new diverse cable link in the Eastern Mediterranean, bringing innovative total telecommunications solutions in the region. In this way, we fully exploit synergies and create win-win Eurasian business opportunities, transforming both Greece and the Kingdom of Saudi Arabia into critical energy and data hubs of high geopolitical value, at the crossroads of Europe, Africa and Asia.”



Reception on the occasion of the 25th anniversary of the Enthronement of His Majesty Mohammed VI, King of Morocco



The Embassy of the Kingdom of Morocco in Athens celebrated, on Tuesday July 30, 2024, the 25th anniversary of the accession of His Majesty Mohammed VI, King of Morocco, to the Throne of his Glorious Ancestors, with a memorable reception, which brought together numerous guests.

This celebration was marked by the presence of Senior Officials and political, economic, social and religious personalities, academicians, artists and representatives of the press, as well as several Ambassadors accredited to Greece.

The personalities present, at the same time, asked to convey their congratulations and best wishes to His Majesty King Mohammed VI, wishing him happiness and long life and the Moroccan people more progress and prosperity. They also seized this opportunity to express their satisfaction with the strong ties of friendship and mutual respect uniting Morocco and Greece and their desire to see cooperation between the two countries strengthened further.

Since his enthronement in 1999, His Majesty King Mohammed VI has undertaken major reforms. Indeed, since the accession of His Majesty King Mohammed VI to the Throne, the Kingdom of Morocco has experienced an unprecedented movement of reforms, in all areas, political, social and economic.

Source: Esteemed Embassy of the Kingdom of Morocco in Athens, Greece



The Ambassador of the Arab Republic of Egypt at the 88th Thessaloniki International Fair



Within the framework of the 88th Thessaloniki International Fair, with the Federal Republic of Germany as Guest Country, MEFED24 took place on 8 September 2024 and was attended by H.E. Omar Amer Youssef, Ambassador of the Arab Republic of Egypt.

MEFED24 focused on cross-regional energy infrastructure for green electricity, hydrogen and derivatives to enable increasing energy trade between the MENA region and Europe. The cross-regional cooperation between Europe and the MENA region will be central to leveraging resources and developing necessary infrastructure, as neither of the regions will be able to achieve their energy transitions alone.

MEFED24 also discussed the progress of the GREGY interconnection project in which Egypt will produce and export 3GW Renewable Energy to Greece. GREGY project is an example of how we can accelerate the path towards cleaner energy and lowering greenhouse gas emission through the renewable sources.

The conference brought together high-level representatives of the public and private sectors, infrastructure operators and financial institutions. A high-level panel discussion titled “Leveraging EU-MENA

Cooperation for Infrastructure” brought together H.E. Dr. Robert Habeck, Federal Minister for Economic Affairs and Climate Action of Germany, H.E. Alexandra Sdoukou, Deputy Minister of Environment and Energy of Greece, H.E. Abdulla Balalaa, Assistant Minister for Energy and Sustainability Affairs, United Arab Emirates, H.E. Eng. Sabah Mashaly, Deputy Minister of Electricity and Renewable Energy, Egypt, H.E. Ditte Juul Jørgensen, Director General for Energy, European Commission, and was moderated by Dr. Melinda Crane, renowned journalist and TV Anchor.

Among the high-level speakers at this Conference included H.E. Theodoros Skylakakis, Minister of Environment and Energy, Hellenic Republic, Ioannis Karydas, CEO, Renewables and Energy Storage, Copelouzou Group, Manousos Manousakis, Chairman and CEO of IPTO (Independent Power Transmission Operator) of Greece, Maria-Rita Galli, CEO, DESFA, and Prof Dr Theodoros Tsakiris, Special Advisor & Coordinator at the Hellenic Ministry of Environment and Energy.

It is worth mentioning that the progress made in the energy field between Greece and the Arab World is taking positive strides and is playing a strategic role as a crossroad for energy interconnection between the two regions.





Welcome, Mrs Ambassador!



We would like to welcome, Mrs Zaina Benhabouche the newly Ambassador-designate of the People's Democratic Republic of Algeria to Greece. Mrs Benhabouche is a familiar face at the Ministry of Foreign Affairs of her country and has already recorded an impressive trajectory passing by numerous positions since 2006: after her initial post as Chief Inspector of Customs at the General Direction of Customs - Office of the Director General (2006-2009), she started her career at the Ministry of Foreign Affairs as Third Secretary at the Department of Legal and Consular Affairs (2010-2013), then rose consecutively to the positions of First Secretary at the Algerian Permanent Mission to the United Nations - New York (2013 – 2018), First Secretary at the Ministry's Department of Multilateral Relations, Deputy-Director for Cultural, Scientific and Technical Cooperation (2019-2020), Director of strategic and prospection studies, analyses and syntheses at the Algerian International Cooperation Agency for Solidarity and Development (2020-2021), and she served as Director of Studies at the Presidency of the Republic (2021-2024) prior to her first assignment as Ambassador of her country to Greece.

Mrs Benhabouche holds a Diploma of the National School of Administration – Algeria (2006), a Certificate from the Diplomatic and International Relations Institute (IDRI) (2010), and a Master's degree in Political Sciences and International Relations from the Higher National School of Political Sciences of Algeria (2013). She speaks fluently Arabic, English and French.

On July 26th, Mrs Benhabouche paid a courtesy visit to our Chamber and met with the Secretary General, Mr. Rashad Mabger. Both discussed a variety of issues related to boosting the business relations between Greece and Algeria and Algerian businessmen's participation in the Arab-Hellenic Chamber's events.

We would like to seize this opportunity to congratulate Her Excellency on her new assignment to Greece and assure her of our level-best to cooperate with her Embassy to promote Greek – Algerian relations in all business domains.

All the best, Mrs Ambassador!



Events 2023 & 1st half of 2024





Solaire Expo Maroc

From February 25 to 27, 2025, the **13th International Exhibition of Solar Energy and Energy Efficiency “Solaire Expo Maroc”** will take place in Casablanca, under the auspices of the Moroccan Ministry of Energy Transition and Sustainable Development, and the Ministry of Industry and Trade.



The Exhibition, which takes place annually, is one of the most important of its kind in Morocco and Africa, bringing together, in a total area of 5,000 m², domestic and international exhibitors in solar energy and energy efficiency. It is a platform for presenting innovative products, services, and methods from companies in the sector, scientific bodies, and public actors, in which several professional contacts, conferences and workshops take place. In the last event, in February 2024, 121 exhibitors from 12 countries and 6,235 visitors participated, of which 85% were professionals.

Participation or a simple visit to this Exhibition of relevant Greek companies can prove to be particularly beneficial in terms of exploring the export and investment prospects offered by the Moroccan market, especially regarding thermodynamic and photovoltaic systems. It is also worth mentioning that, according to data from the Statistical Service of Morocco, in terms of solar water heaters, Greece is traditionally ranked first among the country's suppliers, but there are still huge prospects for further penetration of solar energy equipment.

Interested parties can contact: Rachid Bouguern - Aicom Events / r.bouguern@aievents.com / +212 661 649 425

Or visit the Exhibition's website: <https://solaireexpomaroc.com/>

For more information on the renewables sector of Morocco and the opportunities offered to Greek businesses and products, please visit: <https://agora.mfa.gr/infofiles-menu/infofile/87650>.

For current tenders in RES projects, please visit the website of MASEN (Moroccan Agency for Sustainable Energy):

<https://www.masen.ma/fr>

Mobile: +212 669 58 82 13

E-mail: assistante@urbacom.net



MENA ICT Forum 2024

The **MENA ICT Forum 2024** is the premier biennial event for the information and communication technology (ICT) industry in the Middle East and North Africa (MENA) region. Since its inception in 2002, under the esteemed patronage of His Majesty King Abdullah II Ibn Al Hussein, the forum has become a significant platform for decision-makers from the private ICT sector, government, and academia to network, share insights, and explore emerging technologies. The 2024 edition, under the theme “Synergy in Innovation: Navigating the Future of ICT in MENA,” promises to be a dynamic technology and networking event, connecting regional and global participants to discuss and shape the future of ICT.



The forum will discuss a range of topics: Anticipating the future of ICT, Enhancing IT market readiness, Artificial Intelligence: Transforming skills and services for the future, Developing urban technology towards smart ecosystems and Enhancing cybersecurity resilience.

ICT Industry Leaders and Decision-makers, Government Representatives, Academia and Researchers, Technology Enthusiasts, Startups and Entrepreneurs and Venture Capitalists and Investors locally, regionally and internationally are urged to participate.

To register and participate, please visit: <https://www.menaictforum.com/registration>

To view details of participation in international pavilions and exhibition spaces,

visit: <https://www.menaictforum.com/exhibitor>

For more information, you can visit the forum's website: www.menaictforum.com



Excellence in Partnership

NEW MEMBERS

1. MANGINAS LAW FIRM
2. GLOW ERA
3. KMP LAW
4. LEONIDAS PSILIAKOS & CO
5. BASMA ADVERTISING SERVICES
6. ASSISTING NATURE



NEW MEMBERS

www.arabhellenicchamber.gr

MANGINAS & PARTNERS

Attorneys at Law since 1961

CONTACT DETAILS

MANGINAS LAW FIRM

Contact person: **Dimosthenis Manginas**
Managing Director

A: Alexandras Av. 46, Athens 114 73

T: +30 210 8830123

M: +30 6937 357365

E: dimosthenis@manginas.gr

W: www.manginas.gr



Mr. Dimosthenis Manginas



Manginas Law Firm, established in 1961, stands as one of the most prominent business law firms in the region. We serve our clients across the entire spectrum of law, meeting their diverse needs and demands with tailored solutions. With more than 60 years of continuous presence, we are steadfast in our mission to fulfil the needs of a demanding and sophisticated clientele.

Our firm provides comprehensive services, including:

1. Introduction of Investors to New Markets: Leveraging our extensive experience, we excel in introducing corporations to European markets.
2. Tax Optimization: Recognizing that tax efficiency is a critical success factor for all business activities, we specialize in optimizing tax strategies, particularly for foreign direct investments.
3. Establishment of Companies and Investment Funds, Opening of Bank Accounts: In today's fast-changing world, diversification and risk management are essential.
4. Life-Insurance Contacts, Wealth Management, and Trusts: We offer a range of services in succession and inheritance planning, real-estate management, and the handling of sensitive affairs.
5. Issuance of Financial Instruments, including 'Green' Bonds: With profound knowledge and expertise, we facilitate the issuance of both listed and non-listed financial instruments in Luxembourg and internationally.



CONTACT DETAILS

GLOW ERA

A: Fragma Thermis, Thessaloniki,
Greece Postal code 57001

T: +30 2312 314 244 & +30 2310 024 587

E: info@glowera.eu

W: www.glowera.eu

Glow Era specializes in luxurious skincare products and treatment. With commitment to excellence develops advanced formulas, since 2019. The production and packaging of all Glow Era products is carried out in a modern cosmetics laboratory, licensed by the National Organization for Medicines, with registered offices at the Thermi Dam, in Thessaloniki, Greece. The standard laboratory operates in accordance with the GMP (Good Manufacturing Practice) regulations. All active ingredients and raw materials used in our products are of natural origin, with high quality specifications and certified suppliers.

The Glow Era supremacy goes hand in hand with the need for authentic beauty and is expressed through an exceptional experience of everyday care that turns time into your friend and ally. Glow Era products are developed based on scientific studies on nature's most drastic organic nutrients in terms of plant biochemistry and molecular potency. Skilled specialists following a wide range of tests and experiments resulted in advanced formulas, for every skin type and every age, depends on the consumers' individual needs. Glow Era envisions a future of natural skincare products distributed all over the world.





NEW MEMBERS

www.arabhellenicchamber.gr

KMPLaw

KONSTANTINOS M. PETOUMENOS
LAW FIRM

CONTACT DETAILS

KMPLaw

Contact person:

Konstantinos M. Petoumenos

Managing Partner

A: 89-91, Vassileos Pavlou Av.
16673 Voula, Athens, Greece

A: 52, Zossimadon Str.
18531 Piraeus, Greece

T: +30 210 7109059

E: kmpetoumenos@kmplaw.gr

W: www.kmplaw.gr

LinkedIn:

(2) Konstantinos Petoumenos | LinkedIn



Mr. Konstantinos M. Petoumenos

KMPLaw is a Greek Law Firm providing business legal services in domestic and cross-border cases and projects, established by Mr. Konstantinos Petoumenos, based on his broad legal experience, strong academic background, valuable practical expertise at Big4 firms, and rooted in a family tradition of four generations in legal excellence, dating back to the 1910s.

Business Legal Services

Where litigation interacts with legal advice and legal planning requires steady implementation steps and prompt Greek and EU regulatory compliance, our ability to comprehend global market trends and geopolitical shifts add substantial value to our services, enabling us to address business opportunities, to raise concerns and to conduct tailored legal strategy for each client.

Main practice areas

Our team of lawyers and legal advisors seamlessly integrates the enthusiasm of modern legal minds and the wisdom gained through decades in law practice.

We effectively deal with complex, investment, business and corporate planning and structuring, commercial deals and transactions, taxation, banking and finance projects, litigation, dispute, real estate, residency and citizenship cases.

PSILIAKOS

HOSPITAL EQUIPMENT - DESIGN & MANUFACTURING
ΝΟΣΟΚΟΜΕΙΑΚΟΣ ΕΞΟΠΛΙΣΜΟΣ - ΣΧΕΔΙΑΣΜΟΣ & ΚΑΤΑΣΚΕΥΗ

CONTACT DETAILS

LEONIDAS PSILIAKOS & CO LTD

Contact person: Leonidas Psiliakos, CEO

A: Artemidos 13, 14452 Metamorfofi, Greece

G.E.MI.: 087444802000

T: +30 210 2811640

E: i.tsoumas@psiliakos.gr

W: www.psiliakos.com

Leonidas Psiliakos & Co. Ltd. is a Greek manufacturing company of hospital equipment - furniture - est.1968, with constant presence in both public and private health domain holding over 70% of the local market.

Psiliakos is the only company in the field of high-end medical equipment manufacturing in Greece and the largest in the Balkans, with owned facilities 6000m2 and over 60 employees.

Leonidas Psiliakos & Co. Ltd:

- Designs and produces high quality hospital furniture equipment offering flexibility of construction and design (tailor Made solutions).
- Produces high quality products in conditions that respect and protect the health of our employees and the environment.
- Provides immediate availability of products & spare parts, at low prices
- Implements even the most demanding constructions at competitive cost without compromising on safety and quality
- Maintains executive service dept and after sales support dept

Our general manager, Mr. Leonidas Psiliakos, has cultivated a climate of trust by creating long-term relationships of trust with our customers, managing to expand its business by exporting products to countries inside and outside the European Union.

The company is exporting in over 45 countries. With long-term consistency, high product quality and wide range, Psiliakos has been appointed as the main supplier of the National Health System within Covid-19 pandemic, installing over 500 ICU Beds all over Greece.





CONTACT DETAILS

BASMA ADVERTISING SERVICES

A: Aleppo, Syria

Facebook account:

<https://www.facebook.com/basma.advertising.services/>

WhatsApp: 00963-933000843

Mobile: 00963-933000843 – 00963-937912912

Email: ahmadalhe@gmail.com

Email: basmaadvertising@gmail.com

A company specialized in advertising, printing and marketing for ten years in all Syrian cities. It has an integrated, developed and specialized work team. We also care about everything related to importing and exporting advertising materials and printing. The main specialty is road billboards.

The company's scope of work is:

- Road billboards of different sizes
- Import and export of advertising materials,
- Social media department management (product photography design - page management)
- Integrated advertising promotion and marketing of products
- Everything related to printing on (cardboard - plastic - fabrics - paper - banner)





CONTACT DETAILS

ASSISTING NATURE FERTILITY CLINIC

A: Gianni Kranidioti 2, 57001 Thessaloniki, Greece

T: +30 2310 424294

E: info@assistingnature.gr

W: www.assistingnature.gr

Assisting Nature Fertility Clinic, located in the heart of Thessaloniki, Greece, is a world-class center specializing in reproductive medicine. Combining cutting-edge technology with personalized care, the clinic offers a wide range of fertility treatments, including IVF, ICSI, egg donation, preimplantation genetic diagnosis (PGD), and fertility preservation.

With a team of highly experienced fertility specialists, embryologists, and nurses, Assisting Nature is committed to helping couples realize their dream of parenthood. The clinic is known for its high success rates, state-of-the-art lab facilities, and compassionate, patient-centered approach.

Their tailored treatment plans are designed to meet the unique needs of every patient, ensuring the highest standard of medical care throughout their journey.





Excellence in Partnership

MEMBERS' NEWS

1. KOUZOUPIS JEWELLERY
2. PHRS
3. CBS YACHTS

PILLAR COLLECTION

Where ancient pillars hold the secrets of beauty

Ancient Greek architecture was the first to introduce a standardized set of rules that went on to influence international architecture to this day. Ancient Greek architecture developed three distinct orders: the Doric, Ionic, and Corinthian orders. Each of the orders displayed distinct features in their pillars.



Kouzoupis Jewellery S.A. was founded in 1947 and is the leading Greek designer and manufacturer in the field of top quality, handmade, gold 18K jewellery with precious stones. Our company uses the various Greek historical periods as a point of reference and inspiration for the firm's jewellery. All our 73 collections are handmade creations by highly experienced, skilled, talented and dedicated craftsmen in the field of top-quality jewellery. The Greek jewellery is not only esthetically unique and beautiful, but carries also a 6000 years manufacturing tradition. Our objective is to expand our export activities by offering top quality handmade creations, long lasting style, unique design, timeless elegance, prompt delivery and very competitive prices.



CONTACT DETAILS

KOUZOUPIS JEWELLERY S.A.

Established 1947

A: 2 Parnassou Street, 10561 Athens, Greece

T: +30 210 3228018

E: sales@kouzoupis.gr

W: kouzoupis.gr

GREECE - USA - GERMANY - SWITZERLAND -
SAUDI ARABIA - SPAIN - CYPRUS - MALDIVES



MEMBERS' NEWS

www.arabhellenicchamber.gr

PHRS attains ISO17029 Accreditation | Verification of EU-MRV Compliance

As of July 1, 2024, Phoenix Register of Shipping has been successfully accredited by the Greek National Accreditation System (ESYD) as a verification body under the requirements of EN ISO/IEC 17029:2019 and EN ISO 14065:2022. This accreditation authorizes PHRS to provide verification services in compliance with the EU Regulation 2015/757 (EU-MRV) on monitoring, reporting, and verification of carbon dioxide emissions from maritime transport by assessing monitoring plans, verifying emissions reports and subsequently issue the essential Document of Compliance (DoC) for each vessel.

This development underscores PHRS's commitment to environmental sustainability and green shipping practices, and it reinforces PHRS's role in advancing transparency and accountability in maritime emissions management.



CONTACT DETAILS

PHOENIX REGISTER OF SHIPPING S.A.

A: 16, 2as Merarchias Str., Piraeus 18535, Greece

T: +30 210 4136555

F: +30 210 4137888

E: mail@phrs.gr

W: www.phrs.gr

The Kingdom of Saudi Arabia a Breath Away from a Superyacht Renaissance, Welcoming a Modern Fleet, Anchoring Its Gigaprojects as a New Competitive Yachting Destination

With the Public Investment Fund (PIF)'s strategic acquisition of a 33% stake in the Azimut-Benetti Group, alongside the imminent arrival of a new Benetti 67m superyacht for charters in Saudi Arabia, the Kingdom appears poised to launch its own competitive fleet.

In great admiration of a nation being guardians and in governance of values, authentic culture, and principles, this groundwork laid for transformation is accelerating its bold investments fully aligned with Crown Prince MBS's Vision 2030, driving innovation and elevating the global influence of the Kingdom across diverse marine sectors.

Could an impressive new Superyacht fleet be the next step in steering the Kingdom of Arabia to the forefront of the global superyacht industry?

“the stage is set for Saudi Arabia to emerge as a new leader in the luxury yachting arena”

M/Y LADY A

in the Red Sea on request

High Season

€740,000 p/week plus all expenses

Low Season

€680,000 p/week plus all expenses

We will be delighted to offer you availabilities in the Red Sea during the winter season.



Jeddah Yacht Club featuring IJE yacht



CONTACT DETAILS

CBS YACHTS

A: 1, Ch. Trikoupi str. 18536 Piraeus Greece

T: +30 210 4182547

E: charter@cbsyachts.com

W: www.cbsyachts.com



المتحدثون الرئيسيون وكبار الشخصيات خلال المنتدى العراقي الأوروبي الثالث للأعمال والاستثمار، يوليو 2019



اللقاء الأول للسفراء العرب مع رجال الأعمال اليونانيين، نوفمبر 2019



"المنتدى الاقتصادي العربي اليوناني الثامن"، نوفمبر 2019



ورشة العمل الثالثة "ممارسة الأعمال في العالم العربي" مارس 2019



المنتدى العراقي الأوروبي الثالث للأعمال والاستثمار، 11-12 يوليو 2019



الجنح اليمني خلال المنتدى الاقتصادي العربي اليوناني السابع نوفمبر 2018



ورشة العمل الثالثة "ممارسة الأعمال في العالم العربي" مارس 2019



صورة جامعة لكبار الحضور في الورشة الثانية حول "ممارسة الأعمال في العالم العربي"، مارس 2018



توقيع مذكرة تفاهم بين مجموعة ال السريع القابضة ممثلة بنائب رئيسها ونائب الرئيس الاول للغرفة العربية اليونانية، السيد راشد ناصر الكعبي وشركة "Tsaoussoglou S.A." خلال المنتدى الاقتصادي العربي اليوناني السابع نوفمبر 2018



من اليمين خاريس جيرونيكولاس مع أثناسيوس مارتينوس الرئيس التنفيذي لشركة
 "Eastern Mediterranean Maritime Limited" ومعالي السيد يانيس دراغاساكيس، نائب رئيس وزراء اليونان
 خلال المنتدى الاقتصادي العربي اليوناني السادس نوفمبر 2017



من اليمين عبد العظيم ويس، رئيس شركة ويس هيلاس والنائب الثاني لرئيس الغرفة، مع خاريس جيرونيكولاس، رئيس
 الغرفة، وتوفيق خوري، نائب الرئيس التنفيذي لشركة CCC، ورشاد مبجر، الأمين العام للغرفة
 خلال " المنتدى الاقتصادي العربي اليوناني الخامس"، نوفمبر 2016



جانب من الحضور في "المنتدى العراقي الأوروبي السنوي للأعمال والاستثمار"، مايو 2017



خاريس جيرونيكولاس رئيس الغرفة العربية اليونانية أثناء الاحتفال السنوي
بزيارة السفينة AIDA 4 لميناء بيربوس، مايو 2017



سعادة الأستاذ محمد عبده سعيد رئيس الإتحاد العام للغرف التجارية والصناعية اليمنية ونائب رئيس اتحاد الغرف العربية
في حفل افتتاح المنتدى الاقتصادي العربي اليوناني السادس نوفمبر 2017



توفيق سعيد خوري، نائب الرئيس التنفيذي لشركة اتحاد المقاولين CCC، في افتتاح "المنتدى الاقتصادي العربي اليوناني الخامس"، نوفمبر 2016



جانب من الحضور "المنتدى الاقتصادي العربي اليوناني الخامس"، نوفمبر 2016



جورج كاتروغالوس، وزير الخارجية المناوب - اليونان، خلال كلمته في ورشة العمل الأولى حول "ممارسة الأعمال التجارية في العالم العربي"، مارس 2017



الأمين العام ورئيس الغرفة العربية اليونانية السيدان رشاد مجبر وخاريس جيرونيكولاس مع السيدين شيروان الوائلي ممثل رئيس الجمهورية العراقية وجعفر رسول الحمداني رئيس غرفة بغداد في حفل افتتاح "المنتدى العراقي الأوروبي السنوي الأول للأعمال والاستثمار"، نيسان/أبريل 2016.



زيارة وفد سيدات الأعمال التونسيات إلى مقر الغرفة العربية اليونانية، مايو 2016



من اليمين عبدالله سلطان العويس رئيس غرفة الشارقة مع الوفد التجاري اليوناني التابع للغرفة العربية اليونانية إلى دولة الإمارات العربية المتحدة، نوفمبر 2015



رشاد مجر الأمين العام خلال كلمته في افتتاح معرض جمال جرعثلي في متحف بيناكي، يناير 2016



أعضاء وفد الغرفة المشارك في معرض "The Big 5" المملكة العربية السعودية - جدة مارس 2016



The Pioneers - Part 4

الرواد – الجزء الرابع
تخليداً لذكرى المؤسسين والرواد وتقديراً لرؤيتهم ودورهم في مسيرة
الغرفة العربية اليونانية



حفلة العشاء الرسمي في المنتدى الاقتصادي العربي اليوناني الرابع، يونيو 2015



صورة جانبية للقاءات العمل الثنائية



Publications of the ARAB-HELLENIC CHAMBER





الغرفة العربية اليونانية للتجارة والتنمية
 ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
 ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

SPONSORS

Strategic



Gold



Silver



Bronze



Supporters



Professional Associations



45 عاماً من التميز في التجارة



الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

الخميس 28 نوفمبر/تشرين الثاني 2024

| | |
|--|-------|
| التسجيل وتواصل بين المشاركين. | 10:00 |
| كلمات ترحيبية. | 10:30 |
| حوار خاص Fireside chat | 10:45 |
| الجلسة السادسة: البنية التحتية ومشاريع الانشاء في العالم العربي وفرص المشاركة اليونانية. | 11:00 |
| الجلسة السابعة: الرؤية الاقتصادية لدول مجلس التعاون الخليجي: فرص التعاون في مشاريع الطاقة والبنية التحتية. | 12:00 |
| إستراحة وغداء خفيف وتواصل بين المشاركين. | 13:00 |
| حوار خاص Fireside chat | 13:45 |
| الجلسة الثامنة: التفكير في مدن الغد: مراعاة الاستدامة والابتكار والتكنولوجيا الذكية في تطوّر المدن. | 14:00 |
| الجلسة التاسعة: إستدامة الاعمار في المباني الخضراء وإستكشاف سُبُل التعاون وتبادل التقنيّة والمعرفة في صناعة مواد البناء. | 15:00 |
| ملاحظات ختامية. | 16:00 |
| <u>عشاء على شرف ضيوف المنتدى:</u> | |
| إستقبال الضيوف | 18:30 |
| كلمات الترحيب | 19:00 |
| إبتداء حفل العشاء | 19:30 |

45 عاماً من التميز في التشاركية



الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

الموعد: 27 و 28 نوفمبر / تشرين الثاني 2024.

لغتي المنتدى: اليونانية والعربية (ترجمة فورية)

مطبوعات المنتدى: عدد خاص من مجلة الغرفة MAN

الذكرى الخامسة والأربعين لتأسيس الغرفة:

في هذه المناسبة، سيكون هناك معروضات من السفارات العربية المعتمدة في اليونان ومن بعض الشركات الراحية، كما يُقام في هذه الذكرى حفل عشاء يتضمن وصلات موسيقية ورقصات فولكلور من اليونان وبعض الدول العربية.

البرنامج المبدئي:

الاربعاء 27 نوفمبر/تشرين الثاني 2024

| | |
|--|-------|
| التسجيل وتواصل بين المشاركين وزيارة المعروضات. | 09:00 |
| حفل الافتتاح | 09:45 |
| الجلسة الأولى: العبور الى مستقبل الطاقة: التغييرات المتلاحقة والفرص في بدائل الطاقة التقليدية. | 10:15 |
| حوار خاص Fireside chat | 11:15 |
| إستراحة وتواصل بين المشاركين. | 11:30 |
| الجلسة الثانية: بناء الجسور: مشاريع الربط الكهربائي بين اليونان والعالم العربي. | 12:00 |
| حوار خاص Fireside chat | 13:00 |
| الجلسة الثالثة: التعاون في الطاقة: الامكانيات وفرص الاستثمار بين اليونان والعالم العربي. | 13:15 |
| إستراحة وغداء خفيف وتواصل بين المشاركين وزيارة المعروضات. | 14:30 |
| حوار خاص Fireside chat | 15:15 |
| الجلسة الرابعة: تعزيز الاستدامة: خارطة مشاريع الطاقة الخضراء والمبادرات في هذا الشأن بين اليونان والعالم العربي. | 15:30 |
| الجلسة الخامسة: الطاقة النظيفة في خدمة الرخاء: النمو الاقتصادي، العوائد البيئية وفرص العمل. | 16:30 |
| حوار مع الحضور، أسئلة وأجوبة. | 17:30 |
| إنهاء أعمال اليوم الاول. | 18:00 |

45 عاماً من التميز في التجارة



الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



13^ο ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ
المنتدى الاقتصادي العربي - اليوناني الثالث عشر
13th ARAB-HELLENIC ECONOMIC FORUM
Athens, 27 & 28 November, 2024



“Arab-Hellenic Chamber: 45 Years of Excellence in Partnership”

تحت رعاية:



بمساهمة ودعم خاص من:



التصوّر العام:

ينعقد "المنتدى الاقتصادي العربي اليوناني الثالث عشر" في 27-28 نوفمبر/ تشرين الثاني 2024، في أثينا - اليونان. يتزامن إنعقاد هذه الفعالية الرئيسية مع الذكرى الخامسة والأربعين منذ تأسيس الغرفة العربية اليونانية، خلال هذه المسيرة أسهمت الغرفة بشكل فعال من فتح قنوات التواصل وجمع سيدات ورجال الاعمال من الجانبين العربي واليوناني، وأثمرت جهودها في زيادة التبادل التجاري وفي الاستثمارات المتبادلة بين الجانبين. حفلت هذه المسيرة بحضور فعال للغرفة في دولة المقرّ اليونان وفي أوساط رجال الاعمال في العالم العربي، ولعل الغرفة العربية اليونانية الآن إحدى أكثر الغرف المشتركة العاملة في اليونان نشاطاً وتميزاً.

اتسمت فعاليات الغرفة العربية اليونانية في السنوات الأخيرة في اختيار قطاعات عمل محددة في أهميتها الاقتصادية والاستراتيجية لدولنا، على هذا النهج يتناول المنتدى في دورته الثالث عشر قطاعي الطاقة والإنشاءات وما يتصل بهما من مجالات عمل متعددة، منها إنتاج وتحويل الطاقة وتوزيعها وتخزينها ومواضيع الإستدامة والتأثير البيئي، مشاريع البنية التحتية وإعادة الإعمار ومواد البناء وأعمال الهندسة والتصاميم. والفرص في كل هذه المجالات لا حدود لها كما ان العوامل المساعدة لتعزيز التعاون والشراكة بين الجانبين العربي واليوناني متوفرة منها الموارد البشرية والطبيعية، القرب الجغرافي والخبرات التي تراكمت في هذه المجالات لدى الجانبين. خلال هذين اليومين من التواصل والتداول واجتماعات العمل تُعدّ الغرفة للاحتفاء بالذكرى الخامسة والأربعين لتأسيسها ببعض الأنشطة الثقافية والعروض مع إقامة حفل عشاء في هذه المناسبة.

المشاركة:

تحتوي فعاليات الغرفة العربية اليونانية بتنوع المشاركة والمستوى الكبير من الحضور من مختلف الدول العربية ومن اليونان. يُقدّم لجلسات هذا المنتدى ويتحدث فيه كبار الرسميين ورجال القطاع الخاص والتنفيذيين من الشركات اليونانية والعربية.

45 عاماً من التميز في الشراكة



رشاد مبجر
الأمين العام

عزيزي القارئ،

أوشك العام على نهايته، وكأن بدايته كانت يوم أمس، فالزمن يجري بنا ولا ندركه في كثير من الأحوال، إلا ما نريد أن نقف عنده ونستعيد بعض محطاته، ولعل في تأسيس الغرفة العربية اليونانية إحدى تلك المحطات التي نقف عندها ونتذكر ملامحها من زوايا العرفان والتقدير لرعيل متميز من رجال القطاع الخاص العربي واليوناني كان دورهم حينذاك يمثل رؤية في العلاقات الدولية تقوم على أساس مد جسور التواصل في التعاون والصداقة من خلال التبادل التجاري والاستثماري. هذه الرؤية وهذا الجهد في تأسيس غرفة عربية يونانية مشتركة عكس منذ بدايته جدوى وصواب رؤيتهم، وأصبح صرحا يلعب دورا مهما في علاقات اليونان مع العالم العربي في قطاعات العمل كافة. واليوم نتذكر بداية التأسيس بما يستحقه الرواد الأوائل من عرفان صادق بما قاموا به.

تنزامن هذه الذكرى والفعالية الرئيسية للغرفة "المنتدى الاقتصادي العربي اليوناني الثالث عشر" المقرر في 27 - 28 نوفمبر/ تشرين الثاني 2024 ، أثينا، اليونان. يتناول المنتدى في مداوالاته وجلساته قطاعي الطاقة والإنشاءات وما يتفرع عن ذلك من مجالات وأعمال كثيرة، وكلا القطاعين لهما أهمية اقتصادية وإستراتيجية لليونان والعالم العربي، ويستحوذان في الوقت الحاضر على كثير من المشاريع وبعضها مشتركة بين الجانبين، سوى اتصل الأمر في مشاريع الطاقة والتواصل الكهربائي أو في مشاريع الإنشاءات والبنية التحتية. لا زال أمام هذا التعاون في هذين القطاعين وغيرهما بين اليونان والعالم العربي فرص كثيرة.

سنحظى في هذا المنتدى بنخبة متميزة من المتحدثين في هذين القطاعين، وبمشاركة متخصصة من رجال الأعمال من الجانبين في أعماله ومداوالاته ولقاءات العمل الجانبية. قمنا خلال هذا العام ببعض الفعاليات التي أضافت الى سجل الغرفة العربية اليونانية بالحيز الذي يسمح لنا أن نعتر به، من هذه الفعاليات "المؤتمر الصحي العربي اليوناني الأول" الذي انعقد في أثينا على مدى يومي 22- 23 مايو/أيار والذي شكل منعطفًا آخر في مسيرة الغرفة في اختيار قطاعات عمل متخصصة ذات أهمية، ولعل الانطباعات التي وردت إلينا من المشاركين حول هذا الحدث تشهد بذلك. بعد ذلك، جاءت زيارتي وفد الغرفة مع كبار ممثلي الشركات اليونانية إلى ليبيا في أواخر مايو والثانية إلى مصر في نهاية يونيو وبداية يوليو لتضيف إلى إنجازات الغرفة في قدرتها على تنظيم زيارات العمل الخارجية الناجحة، وقد تخللت هاتين الزيارتين لقاءات عمل على مستوى عال سواء مع الرسميين أو رجال الأعمال في اتحاد الغرف الليبية وفي مصر ومع كبار المشاركين في المؤتمر المصري الأوروبي للاستثمار وبعدها لقاءات عمل مع بعض أعضاء الغرفة التجارية للقاهرة واتحاد الصناعيين المصريين.

ضمن التحضيرات الجارية بعد انتهاء أعمال المنتدى الثالث عشر، تعد الغرفة لزيارة عمل ثالثة هذا العام إلى العراق من 7-11 ديسمبر/ كانون الأول 2024 ، جاري التنسيق لهذه الزيارة مع سفارة العراق في أثينا ومع اتحاد الغرف العراقية، بالنظر إلى العلاقة الطيبة القائمة بين العراق واليونان فإن فرص خلق شركات جديدة مع الجانب العراقي تعد واعدة، خاصة أن هنالك الكثير من المشاريع التي يحتاجها العراق في إعادة الإعمار أو في إحياء الصناعات الصغيرة والمتوسطة، أو في نقل التقنية والمعرفة بين الجانبين، وفرص زيادة التبادل التجاري في كثير من قطاعات العمل، فالعراق بلد واعد وسوقه كبير.

نتطلع إلى لقاءكم ومشاركتكم لنا احتفالية الذكرى الخامسة والأربعين لتأسيس الغرفة العربية اليونانية وإلى حضور فعال في "المنتدى الاقتصادي العربي اليوناني الثالث عشر" في 27 - 28 نوفمبر/ تشرين الثاني 2024.



أهلاً بكم في عضوية الغرفة العربية اليونانية

أربعون عاماً انقضت منذ تأسيس الغرفة العربية اليونانية استطاعت خلالها أن تبرز كواحدة من أكثر الغرف الأجنبية المشتركة في اليونان حضوراً ونشاطاً، وأن تجذب إلى عضويتها كبار الشركات العاملة في اليونان والمئات من الشركات المتوسطة والصغيرة، وأن تسهم بدورها في زيادة التبادل التجاري والتدفقات الإستثمارية بين اليونان والعالم العربي وتعزيز التعاون العربي اليوناني في كافة المجالات.

تتميز فعاليات الغرفة العربية اليونانية بحضور مكثف ومشاركة فعالة من قبل رجال الأعمال في اليونان ونظرائهم من جميع الدول العربية، يعود هذا إلى ما تتناوله هذه الفعاليات من محاور وقطاعات للتداول والنقاش وبما تقوم به الغرفة العربية اليونانية من تنظيم في عقد اللقاءات الثنائية في كافة قطاعات العمل كجزء أساسي من هذه الفعاليات، كل ذلك أسهم في استمرارية الغرفة وتأكيد مكانتها في أوساط الغرف التجارية العاملة في اليونان.

يضاف إلى تميز الغرفة العربية اليونانية تواصلها المستمر مع الشركات الأعضاء وغير الأعضاء واتباع سياسة الباب المفتوح، مما وفر لها قاعدة بيانات وشبكة اتصالات واسعة تستفيد منها بالدرجة الأولى الشركات الأعضاء في الغرفة.

امتيازات العضوية:

- المشاركة في فعاليات الغرفة من منتديات ومؤتمرات
- الترويج المجاني للشركات الأعضاء في مطبوعات الغرفة الدورية
- المشاركة في بعض لقاءات العمل الخاصة
- المشاركة في ورش العمل واللقاءات الثنائية التي تنظمها الغرفة
- لقاءات العمل عبر الإنترنت
- تزويد الشركات الأعضاء بالمعلومات المطلوبة من اليونان

المجالات المشتركة للتعاون العربي اليوناني:

تعد اليونان أقرب الدول الأوروبية مسافة إلى العالم العربي، ولذلك كان التواصل قائماً منذ القدم ونطاق التعاون سهلاً في كثير من المجالات، وفي ظل الظروف الراهنة فإن التجارة مع اليونان لها مزاياها العديدة، فهي قد استطاعت أن تؤسس لنفسها سمعة تجاوزت حدودها في كثير من مجالات العمل، والقطاعات التي تميز اليونان بجودتها منها على سبيل الذكر ما أحرزته من تطور ملموس في الصناعات الغذائية ومواد البناء والطاقة المستدامة بأنواعها والتكنولوجيا، بالإضافة إلى سجل متميز لشركات الهندسة والإنشاءات اليونانية في انجاز العديد من المشاريع في العالم العربي، يضاف إلى ذلك التفوق التقليدي لليونان وريادتها في قطاعي الملاحة وصناعة الموانئ،

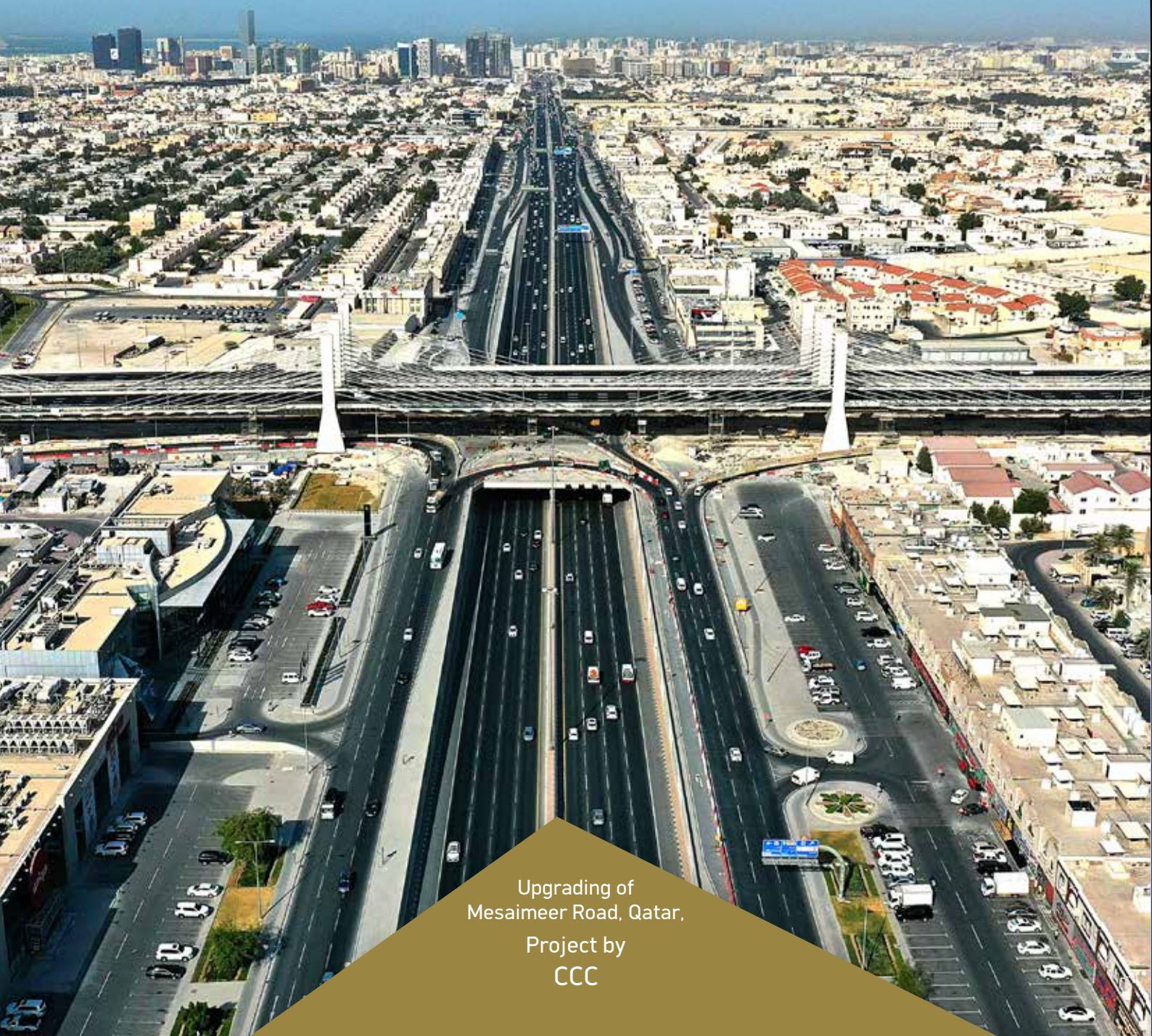
ولذلك استطاعت اليونان بجودة ما تنتجه أن تتنافس في كثير من الأسواق العالمية، يدل ذلك الزيادة المستمرة في ميزان صادراتها إلى الكثير من دول العالم . إن فرص الاستثمار رحيبة وفي أكثر من مجال، ويتفرد القطاع السياحي ببنية تحتية متكاملة تؤهله لأن يكون أكثر القطاعات الجاذبة للاستثمارات الخارجية، واليونان كما نعلم من أكثر الوجهات السياحية في العام، وتجذب الملايين من السواح بمختلف اهتماماتهم، منها التعرف على حضارتها العريقة ومنها التمتع بما تمتاز به من جمال الطبيعة في قراها وجزرها ومدنها.

إن الخدمات التي نقدمها للشركات الأعضاء والتواصل المستمر معهم هو ما يميزنا ويضيف إلى قدرتنا في احداث الفرق المطلوب كعامل إيجابي في تعزيز التواصل بين القطاع الخاص في اليونان ونظيره في العالم العربي.

لمزيد من المعلومات الرجاء زيارة الموقع الإلكتروني الخاص بالغرفة أو الكتابة إلينا عن طريق البريد الإلكتروني أدناه:

MAN

العدد 60
سبتمبر 2024



Upgrading of
Mesaimer Road, Qatar,
Project by
CCC