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MAN

Special Edition



مؤتمر الصحّة العربي – اليوناني الأول

1st Arab-Hellenic Health Conference

1^o Αραβο-Ελληνικό Συνέδριο για την Υγεία

Athens,

22-23 May

2024



الغرفة اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
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- Invitations to Exclusive Business Events
- Business Delegations to the Arab World

Why become a member of the Arab-Hellenic Chamber:

NETWORKING OPPORTUNITIES

● Our members enjoy networking opportunities by participating in a wide range of events and activities:

- Forums, Conferences
- Workshops and Roundtables
- B2B Meetings (live and virtual)
- Business Delegations to the Arab world
- Exhibitions

INFORMATION

● Our Chamber publishes:

- ~ Bimonthly Economic Bulletin exclusive for our members with upcoming events in the Arab world
- ~ Bimonthly Magazine with news of our members and other events and activities of our Chamber in Greece and the Arab world, distributed electronically and in hard copy format to a strong database of recipients in Greece and the Arab countries, to the Arab Federations and Chambers of Commerce and to professional business societies
- ~ Directories of its Members in Greece and the Arab world

● Our Chamber also provides:

- ~ Information on Companies in the Arab World upon request of its members
- ~ Statistical Information on Trade Balance between Greece and the Arab World in various sectors
- ~ Checking of commercial documentation related to Greek exports to the Arab world and rendering services to its members by undertaking, on their behalf, the whole legalization procedure
- ~ Translation from/to Greek, Arabic and English and vice versa
- ~ Introducing of business proposals from the Arab or Greek companies looking for contacts in Greece or in the Arab countries

● Exposure

Our members can have exposure by appearing in our magazine, our Directories, or when they sponsor our events.

● For further information, please visit our website at www.arabhellenicchamber.gr or contact us at chamber@arabgreekchamber.gr

Excellence in Partnership



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Arabic Section

FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Reader,

The “1st Arab-Hellenic Health Conference” which coincides with the publication of the issue at hand, represents a new shift in the series of our events. We have again made it a point that the audience is relevant to the topics and the focal points of this Conference, so we are sure there will be a lot of interest. This, in turn, will encourage us to enhance this line of events in our continuous effort to create new avenues for strengthening the cooperation between Greece and the Arab world in all important and strategic sectors. The potential for business partnerships is unlimited.

In few days, in coordination with the General Union of Libyan Chamber of Commerce, Industry and Agriculture, we will be heading with several member companies to Libya. We will have an intensive program for business meetings and the opportunity to pay courtesy visits to high-level officials in the Libyan Government. Libya and Greece have had a friendly and long-standing business relations which were interrupted due to the turbulent period of Libyan Crisis. Time has come, however, for new projects to cover reconstruction across all sectors, including energy, transport, security, healthcare, housing and other infrastructure, hence, bearing in mind also the geographical proximity, there are great opportunities for Greek businessmen to grasp.

On June 3rd 2024, we will have a business meeting with a delegation from the Saudi Royal Commission for Jubail and Yanbu. This meeting is designed to explore the investment potential of Jubail and Yanbu in Saudi Arabia and possibilities of creating an industrial hub there.

This year, as you are probably aware, we are commemorating the Chamber’s 45-year journey since its establishment. During these four decades, we have gone through a lot of ups and downs, nevertheless, our commitment to our objective in serving Greek – Arab relations has always stayed as a constant denominator in all our activities. Ten years ago, the trade balance of Greece and the Arab world did not exceed 3 billion euro, whereas, now, we have exceeded 20 billion of trade balance and the flow of investments has been constantly increasing. Greece is managing to forge strategic relations, notably with Egypt, Saudi Arabia and the United Arab Emirates, successfully entering mega projects in the region

From the Chamber’s side, our aim has always been to advance Greek-Arab relations and therefore, we have been consistent in doing our utmost to assist, promote, facilitate, brainstorm, encourage, unite, congregate, innovate, inspire and of course congratulate! We have played a modest role in attracting medium-size investments and in increasing the balance of trade. We have stood by small and medium-size companies, facilitating their expansion to the Arab markets and at the same time, managed to diversify and attract businessmen from almost every Arab country. The results achieved have been encouraging and therefore, all the challenges ahead are definitely worth tackling.

We believe, that with the significant and crucial support of our member companies, our Chamber will continue to be active and vocal, making the difference that is so much needed.



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1st Arab-Hellenic Health Conference

1^o Αραβο-Ελληνικό Συνέδριο για την Υγεία

Athens,

22-23 May

2024

Under the Auspices:



General Outlook:

Throughout its events, the Arab-Hellenic Chamber has managed to present sectors and topics of interest for Arab Businessmen and their Greek counterparts, thus, attracting diversified participation in them. We are hereby pleased to announce the convening of the “1st Arab-Hellenic Health Conference” on 22-23 May, 2024, in Athens, Greece as we believe that the health sector and the relevant business activities are of high significance to our economies and, in some aspects, they are of strategic importance.

The Covid pandemic along with the current world tensions have negatively impacted food, energy, raw material, and transport costs, putting extra strain on world trade. Despite all that, pharmaceutical sales across the world have recorded a consistent increase. These sales total 1.3 trillion USD annually and this figure is expected to rise to 3 trillion by the year 2030. Greece has managed to make positive strides in the pharmaceutical industry and exports to many world markets. It is worth mentioning Greece’s advanced status in fertility treatments (IVF). On the other side, the Arab world has recorded positive steps in advancing and expanding its pharmaceutical industry and modernizing its hospitals and health centers. The Conference’s sessions and deliberations will present these sectors, in addition to hospital and laboratory procurement, rehabilitation centers, medical tourism and the bio-cosmetics industry in which both sides have made impressive advancement.

The Conference will look into the challenges, potential cooperations, investment opportunities and the possibility of exchange of know-how, along with presenting some success stories in the afore-mentioned domains.

Greece and the Arab World have for hundreds of years made significant scientific contributions in medicine and pharmaceuticals which have influenced the development of these sectors up to date. Both parties possess all the potential resources, human and natural, coupled with their geographical proximity can join efforts to elevate and enhance their cooperation in all the health domains.

Participation: Arab and Greek officials, CEOs, executives, and businessmen whose nature of business relates to the conference’s domains.

Date: Wednesday & Thursday, 22 -23 May, 2024

Venue: Divani Caravel Hotel 5* in Athens

Conference’s Languages: Greek and Arabic (simultaneous interpretation)

Conference’s Publication: Special edition of the Chamber’s magazine (MAN)

Wednesday, 22 May, 2024

09:00 Registration and Networking and visit to the Contributors' stands

09:45 Opening Ceremony

Introduction

Rashad Mabger, Secretary General, Arab-Hellenic Chamber, Greece

Welcome Addresses

- **Harris Geronikolas**, Chairman of the Board of Directors, Arab-Hellenic Chamber & CEO, City Unity College, Greece
- **Prof. Dr. Khaled Hanafy**, Secretary General, Union of Arab Chambers, & Board Member, Arab Hellenic Chamber.

Keynote Speeches

- **Mazen Darwazah**, Executive Vice Chairman, President of MENA, Hikma Pharmaceuticals Co., Jordan*
- **Ioulia Tseti**, President & CEO, Uni-Pharma S.A. & Intermed S.A. & Secretary General, SEV-Hellenic Federation of Enterprises, & BoD Member, Arab-Hellenic Chamber, Greece

Guest of Honor

Adonis Georgiadis, Minister of Health, Greece

10:30 1st Session: Arab Pharmaceutical Industry

Introduction on the pharmaceutical industries in some of the Arab countries, challenges, and future potential.

Moderator

Dr. Bassim Khoury, CEO, Pharmacare Group, Palestine and Malta

Speakers

- **Dr. Gamal El-Leithy**, Chairman, Industrial Chamber of Pharmaceuticals, Cosmetics & Appliances & Chairman and Managing Director of Future Pharmaceutical Industries "FPI," Egypt
- **Dr. Rabih Hassouna**, Director General, MacroMed s.a.r.l. and CEO, CATAFAGO, and Chairman of the Board, Lebanese-Egyptian Council, Lebanon
- **Nabil Bensouhali**, Director General, Biorem Company, Algeria
- **Prof. Dr. Najeed Saeed Ghanem Al-Dobai (MP)**, Professor of Pharmacology, Former Health Minister, Yemen
- **Dr. Hanan Sboul**, Secretary General, The Jordanian Association of Pharmaceutical Manufacturers & Medical Appliances (JAPM), Jordan
- **Sarah Zerei**, Assistant Professor in Pharmacology at the National Agency of Medicines and Health Products, Tunisia

Q & A

11:45 Networking Break and visit to the Contributors' stands

12:15 Potential of Medical Tourism in Greece

Keynote Speakers

- **Elena Rapti**, Deputy Minister, Ministry of Tourism, Greece
- **George Patoulis**, President, Athens Medical Association, President, National Hellenic Inter-Municipal Network of Healthy Cities, President, International Centre for Health Tourism, President of the Global Doctors' Hippocratic Institute and President, Greek Health Tourism Council – ELITOUR, Greece

12:35 2nd Session: Joint

Greece's positive strides in "In Vitro Fertilization" (IVF) and presenting some medical experience from the Arab side and the possibilities in exchanging experiences and cooperation in medical tourism.

Moderator

Thanasis Kyriakidis, Operations Manager, Pharmacare Premium, Malta

Speakers

- **Konstantinos Pantos**, President, Genesis Athens Clinic, Secretary General, Hellenic Society of Reproductive Medicine and Vice President, Greek Health Tourism Council (ELITOUR)
- **Nikolaos Kouvelas**, Ass. Professor of Pediatric Dentistry, Athens University Faculty of Dentistry, Founder, EURODENTICA and Board Member, Greek Health Tourism Council (ELITOUR), Greece
- **Vanessa Delichristou**, President & CEO, Network of affiliated clinics Klinikes.gr and Board Member, Greek Health Tourism Council (ELITOUR), Greece
- **Jalil Elattar**, Director & Founder, Medical Bio Sante Network, Morocco
- **Dr. Evangelos Papanikolaou**, Partner & Founder Assisting Nature IVF Unit, Greece
- **Lubna Ghosn**, Founder, Medicaltancy Consultants, UAE

Q & A

13:45 Finger food, Networking and visit to the Contributors' stands

14:45 3rd Session: Joint

Potential of cooperation and investment opportunities in hospital procurement, Laboratories, and Rehabilitation Centers.

Moderator:

Dr. Mazen Khoury, MD, PhD, FECS, Director Cardiac Surgeon, Athens Medical Center, Greece

Speakers – Part I

- **Dr. Ziyad Hijazi**, Chief, International Patients Services & Chair, Department of Cardiovascular Diseases, Qatar
- **Dr. Rafea Ibrahim Al Rawi**, CEO, The Modern Company for Drug Industry and CEO, Al-Andalus Private Hospital and President, League of Private Hospitals (NGO), Iraq
- **Spyridon Dimotsantos**, President & CEO, Medicon Hellas S.A., Greece
- **Dr. Chikh Abdelhamid**, Assistant Professor in Galenic Pharmacy, Ferhat Abbas University -SETIF, Algeria

Q & A

15:45

Speakers – Part II

- **Waleed Al-Alwani**, Professional Investor with experience in financial management, seeking sales opportunities and Al Waleed Contracting Company, Iraq
- **Dr. Gasem Baruni**, Chairman of BoD and Manager, Al-Masarra Health Services, Libya
- **Prof. Dr. Yasser Ait Benkaddour**, Coordinator of Reproductive Medicine Center, University Hospital and Professor of Obstetrics & Gynecology, Faculty of Medicine, Marrakesh, Morocco

Q & A

17:00 Networking Break and visit to the Contributors' stands

18:00 End of First day's works.

Thursday, 23 May, 2024

09:30 Registration and Networking and visit to the Contributors' stands

10:00 Introduction by **Rashad Mabger**, Secretary General, Arab-Hellenic Chamber, Greece

Guests of Honor

- **Prof. Dr. Hamoudi A. H. Al Limy**, Senior Advisor for Industry & Private Sector Development, Prime Minister's Office, Council of Ministers, Iraq
- **Vassiliki (Vicky) Loizou**, Secretary General for Private Investments, Ministry of Development, Greece

10:20 4th Session: Pharmaceutical Industry in Greece

On Greece's pharmaceutical industries and positive future growth.

Moderator

Faye Kosmopoulou, General Manager, Panhellenic Association of Pharmaceutical Industries (PEF), Greece

Speakers

- **Athanasios Archondikis**, Vice President, Pharmacist, MBA, Uni-Pharma S.A., Greece
- **Giannis Politis**, Corporate Head of Geographical Expansion & Diversification, Vianex S.A., Greece
- **Lefteris Tryfon**, Chief Operating Officer, BoD Member, Elpen Pharmaceutical Co. Inc., Greece
- **Kate Toumba**, International Business Development Director, Neodent S.A., Greece
- **Nikos Adamopoulos**, New Business Development Manager, Galenica S.A, Greece

Q & A

11:30 Networking and visit to the Contributors' stands

12:00

Special Introduction on Private Investments in Hospitals and their Future Potentials:

Dr. Emad Abdulaziz Al-Thukair, CEO, Interhealth Medical Company, Saudi Arabia

Special Presentation on the development of cosmetics industry in Greece:

Vlasia Aroni, Chemist, MSc, Research and Development Department, Intermed Pharmaceutical Laboratories S.A., Greece

12:25 5th Session: Joint

Exploring future cooperation in the pharmaceutical industries, investment opportunities and transfer of technology and know-how between both sides

Moderator

Hani Sarraf, Director, Business Development, Pharmacare Premium Ltd., Malta

Speakers

- **Dr. Bassim Khoury**, CEO, Pharmacare Premium, Palestine and Malta
- **George Spigos**, International Sales Director, OFET Group (Uni-Pharma S.A. & Intermed S.A. Pharmaceutical Laboratories), Greece
- **Dr. Mahmoud Chabbar**, Owner & Director, Chabbar Enterprises for Pharmaceuticals & Trade, Syria
- **Thanasis Kyriakidis**, Operations Manager, Pharmacare Premium, Malta
- **Ibrahim Mohamed Elsheikh**, General Manager, Mahdi International, Sudan

Q & A

13:45 Closing remarks

13:50 Finger food, Networking and visit to the Contributors' stands

14:50 Networking and business meetings

15:30 End of Conference

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Speakers & Moderators



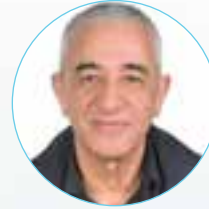
Dr. Bassim Khoury
CEO, Pharmacare Group, Palestine and Malta



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Nabil Bensouhali
Director General
Biorem Company, Algeria



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Former Health Minister, Yemen



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45 years of Excellence in Partnership



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Minister of Health, Greece



Dr. Hanan Shoul
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George Patoulis
President, Athens Medical Association /
President, National Hellenic Inter-Municipal
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Centre for Health Tourism / President of the Global
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Dr. Mahmoud Chabbar
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Julia Tsetis



CEO
Pharmacist MSc
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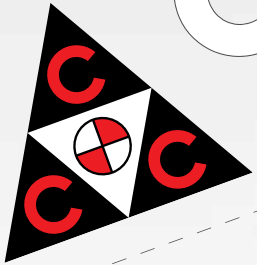
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As a leading international construction company, we embrace our role in promoting long term sustainable value. We understand that CCC's ability to grow and prosper depends on the existence of prosperous economies, inclusive societies, and a sustainable natural environment. We go above and beyond to fulfill our sustainability goals, promote sustainable construction, reduce environmental impacts, safeguard employees' well-being, develop their capabilities, enhance business transparency, and encourage community engagement.



Our distinguishing factors are even through global expansion, CCC has never diverted from its original family values and most of all from our commitment and promise to our partners and clients to provide guaranteed delivery.



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George Alexander has been active in the field of wild animals and birds since 1985. Dr Alexander is quite successfully involved, both in Greece and abroad, mainly in trading activities as well as in the provision of consultancy services in the field of his expertise having created an extended network of associates and always aiming to new forms of cooperation always characterised by the prestige and consistency of the Alexander Group of Companies.



In 2005 the Group GEORGE ALEXANDER established KITHARON PLC. It is a prototype enterprise involved in the slaughter, standard packing and marketing of animal and poultry meat.



G.A. was established in 2002 and registered in Portugal. Its scope of activities is the production and marketing of biologically produced veterinarian medicines.



The company was established in 2004 with the trading activity as its main objective. The company markets a full range of cosmetics products made of natural ingredients and leather products of wild animals' skins (deer, roebuck, ostrich, crocodile, snake, boar).



Construction company based in Alexandria, Egypt. The company was established in 2015.



A Real Estate, Construction and Tourism company based in Greece.



Welcome to Elitour!

The Greek Health Tourism Council (ELITOUR) was established in 2013 and its primary goal is to promote Greece as a dynamic destination for Health and Wellness Tourism worldwide by emphasizing the sectors in which the country has comparative advantages such as its well-educated medical and scientific human resources, state-of-the-art facilities, know-how, innovation, entrepreneurship, culture, civilization, history and environment.

At Elitour, we're not just about health tourism; we're sculpting an experience that seamlessly blends world-class medical services with the excitement of exploration. Let's delve into who we are and what sets us apart:

Our Mission: Redefining Health Tourism on a Global Scale

Elitour takes pride in leading the charge to transform Greece into a premier health tourism destination. Our mission transcends boundaries, seeking to redefine the connection between top-notch medical care and thrilling travel experiences.

Unified Strength in Health Tourism: The Heart of Elitour

Our strength lies in unity. Elitour forms a network of passionate individuals and organizations collectively working to position Greece as the ultimate hub for health tourism. We're united in our commitment to excellence.

Global Impact Through Strategic Coordination

Coordination is our key to success. Elitour orchestrates the synchronized efforts of participants with a clear goal: to promote health tourism in Greece and influence institutional policies. We actively engage with ministries and contribute to the national strategy, ensuring a strong voice for health tourism.

International Allure: Attracting Health Enthusiasts to Greece

Elitour expands its reach globally. Through strategic initiatives, we draw health enthusiasts to Greece, showcasing not only our exceptional medical services but also the enchanting beauty of our country. It's more than just treatment; it's about embarking on an unforgettable journey.

Knowledge Transfer and Expertise Enhancement

Beyond promotion, Elitour is dedicated to raising standards. We facilitate the transfer of international know-how, ensuring participants are equipped with certifications and methodologies recognized globally. This forms the bedrock for promoting health tourism in Greece at its pinnacle.

Building Networks, Overcoming Challenges

Elitour isn't just an organization; it's a community. We foster connections within our network and with global counterparts. Our committees address common challenges, conduct studies, and gather data to continually enhance our understanding of health tourism in Greece.

Education Advocacy for Health Tourism Excellence

Education is empowerment. Elitour actively contributes to the development of health tourism by supporting the education and training of staff. Our programs adhere to relevant legislation, ensuring the continuous improvement of services in the health tourism sector.

Certification Standards and Quality Assurance

Elitour plays a crucial role in certifying systems and services within the health tourism branches. Our commitment to upholding current legislative standards ensures a benchmark of quality in the industry.

Strategic Funding for Future Innovations

Elitour is on the lookout for opportunities. We actively seek and utilize European funds to support projects that propel the promotion, research, and development of innovative health tourism methodologies in Greece.

President's Message

Greece is the land that gave birth to Hippocrates of Kos (Ἱπποκράτης ὁ Κῷος c. 460 – c. 370 BC). Doctors over the centuries inherited from the "Father of Medicine" the charter of medical conduct, the still today honored "Hippocratic Oath". Here healthcare services and medicine meet modern expertise and Greek hospitality, creating a unique mixture that welcomes you and wishes you "γείά σου" (geiá sou), meaning *have Good Health*. Greece being the crossroad between East and West, South and North, is the place where civilizations, religions and people with different cultures are welcomed



and respected.

Into the Hellenic hospitals, the 4th Industrial Revolution -the era of artificial intelligence, cloud computing, robotics, Internet of Things and moreover the precision medicine- is already a reality.

ELITOUR proudly participates and supports the Greek Cooperative Formation (Cluster), aiming to the development and promotion of Health Tourism combining high quality medical and wellness services with a unique Touristic destination.

Undoubtedly, Greece is THE destination for health/medical form of tourism which can bring significant growth and economic prosperity as it is evolving rapidly and continuously worldwide. Health tourist seeking medical services in orthopedics, ophthalmology, plastic & cosmetic surgery, dermatology, fertility, transplantation, cardiac surgery, dialysis, dentistry, rehabilitation, anti-aging, wellness, and thermal medicine, must opt Greece.

The year of 2021 is one that doomed humanity under the threat of Novel Coronavirus pandemic. Considering it, Greek tourism is projected to be "best than the rest", with the vaccination program against COVID-19 being the ace up our sleeves. ELITOUR aims to create a strong brand name and reputation for the Greek market, as an attractive health tourism destination. Since health tourism has given the opportunity to countries of completely different profiles to develop into important medical destinations, it goes without question that Greece will acquire that share in the global market, a share that belongs to Greece and is well deserved.

George Patoulis – Doctor
President of Elitour
President of Athens Medical Association

President of Global Doctors' Hippocratic Institute

7 Compelling Reasons to Invest in Greece's Health and Wellness Tourism Sector

1. Strategic Geographic Location: Investing in Greece offers a unique strategic advantage due to its prime location at the crossroads of Europe, Asia, and Africa. This positioning not only enhances accessibility for international travelers but also opens doors to a multitude of markets, making Greece an ideal hub for health tourism ventures with global ambitions.

2. Quality Medical Services: Greece's healthcare system is renowned for its excellence, featuring accredited professionals and cutting-edge facilities. For investors, this means a competitive edge in the health tourism market, ensuring high-quality medical offerings that attract a global clientele seeking premium healthcare experiences.

3. Government Support: The Greek government's proactive approach in fostering the health tourism sector, through simplified legal frameworks and supportive policies, presents a welcoming environment for investment. This governmental backing reduces barriers to entry and expansion, making Greece a smart choice for business development in health tourism.

4. Collaboration Opportunities in Public and Private Sectors: The synergy between Greece's public and private sectors create fertile ground for innovative collaborations. Investors can capitalize on Public-Private Partnerships (PPPs) to drive growth and leverage shared resources, setting their ventures apart in a competitive industry.

5. Integrated Wellness Ecosystem: Greece's seamless blend of medical expertise with holistic wellness offerings presents a lucrative investment opportunity. This integration caters to the rising demand for comprehensive wellness experiences, combining preventative care with rejuvenating treatments, and positions Greece as a leader in the integrated wellness sector.

6. Natural Abundance for Unique Wellness Experiences: Greece's rich natural resources offer untapped potential for distinctive wellness and healing experiences. Investing in Greece's wellness sector means access to a plethora of natural assets, from therapeutic mineral springs to idyllic retreat settings, offering unique selling points to attract wellness-focused travelers.

7. Commitment to Sustainable Wellness: With a growing global focus on sustainable and responsible tourism, investing in Greece's eco-friendly wellness initiatives positions businesses at the forefront of this trend. This commitment to sustainable practices not only meets the expectations of today's conscious consumers but also ensures long-term viability and appeal in the health and wellness sector.



GET IN TOUCH

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2024

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1946

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1971

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1995

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IN

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The Pionners - Part 2

In memory of the Founders and Pioneers with our profound appreciation for their vision and role in the journey of the Arab-Hellenic Chamber



Late Ioannis Kassimatis, Mr. Abdul Majid Bokhari, Board Member, H.E. Abdullah Al Malhouk, Ambassador of KSA with Guest, April 1999



Visit of Saudi Delegation to Greece with AHCCD's President, Late I. Kassimatis with the Saudi Delegation, May 1999



Late M. El Sayed, SG and M. Bitar, 1st Vice President, with Mr. Farouq Joud, Vice President, honouring Mr. George A. Papandreou, Minister of Foreign Affairs, February 2002



Some of the Members of the Board of Directors of AHCCD, elections, April 2002



Greek Business Delegation to Tripoli & Beirut, Lebanon, June 2006



Mr. Mohamed El Khazmi, former Secretary General of AHCCD, Mrs. Dora Bakoyannis, Minister of Foreign Affairs, and Mr. Anastasios Antonopoulos, President of AHCCD, July 2006



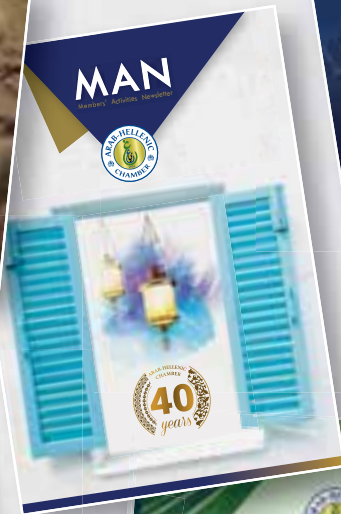
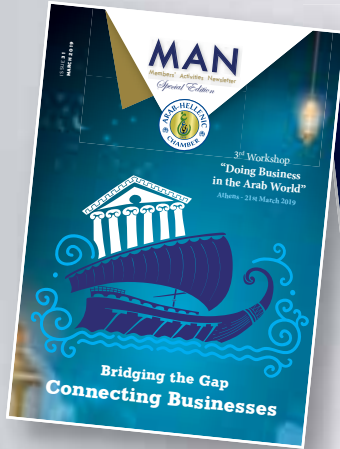
1st Arab-Greek Economic Forum, September 2006



Dignitaries and Guests, 1st Arab-Greek Economic Forum, September 2006



Publications of the ARAB-HELLENIC CHAMBER





Welcoming Dr. Ali Obaid Al Dhaheri, New Ambassador of the UAE to Greece

On April 5th, 2024, the newly designated Ambassador of the United Arab Emirates, Dr. Ali Obaid Al Dhaheri, presented his credentials to H.E. Katerina Sakellaropoulou, President of the Hellenic Republic.

After the ceremony, the President and Ambassador Al Dhaheri had a brief meeting. Greece and the United Arab Emirates have, in recent years, built strong and strategic relations and exchanged high-level visits. Both countries are focusing on future investment projects through the established joint fund of 4.2 billion euro that has been allocated for projects in energy, health and other sectors.

H.E. Ambassador Dr. Al Dhaheri, holds a Doctorate of Maritime Law from the University of Tasmania, Australia (2012), an MBA from South Eastern University, Washington D.C. and a BSc in Economics and Political Science from the University of Southern Indiana in the United States of America.

His career spans over three decades, starting with his own oil company and proceeding to representing his country at the OPEC, holding a position there of UAE Governor for OPEC (2006-2016). He also worked as the CEO of Abu Dhabi Nations Tanker Company (ADNATCO) and National Gas Shipping Company Ltd. (NGSCO) and CEO of Ruwais Fertilizer Industries (FERTIL).

In 2017, Dr Al Dhaheri was appointed as Ambassador Extraordinary & Plenipotentiary of UAE to the People's Republic of China and in 2022 he was assigned as the Ambassador Extraordinary & Plenipotentiary of United Arab Emirates to serve as Non-resident Ambassador to Mongolia.



Before being appointed as Ambassador Extraordinary & Plenipotentiary of United Arab Emirates to the Hellenic Republic, Dr. Ali Obaid Al Dhaheri served for one year as a Senior Advisor of International Relations Downstream Industry, Marketing & Trading Directorate, ADNOC Group.

We had the pleasure of meeting Dr. Al Dhaheri and exchanging views of common interest pertaining to the work of the Arab-Hellenic Chamber and its efforts to enhance the business relations between Greece and the UAE.

We would like to take this opportunity to assure H.E.

NEWS FROM THE ARAB EMBASSIES



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the Ambassador of our full cooperation in exploring the potential of increasing the business ties and interests of the two countries by expanding relations even further.

We wish him a fruitful assignment and a pleasant stay in Greece.

Welcome, Mr. Ambassador!



Lunch at the Saudi Ambassador's Residence

On April 23rd, H.E. Dr. Saad Alammar, the Dean of the Arab Ambassadors and Ambassador of the Kingdom of Saudi Arabia to Greece, hosted a lunch party in honor of two Arab Ambassadors, welcoming the newly designated Ambassador of the United Arab Emirates, H.E. Dr. Ali Aldhaferi, and to farewell departing Ambassador our dear friend, H.E. Mr. Mahieddine Djeffal, Ambassador of the People's Democratic Republic of Algeria, who completed his term of assignment as Ambassador of Algeria to Greece.

During the lunch, H.E. Dr. Alammar wished Dr. Aldhaferi a fruitful and productive term and a pleasant stay in this beautiful country. He then proceeded to express the good wishes for the departing Ambassador Mr. Djeffal's new journey and for the best of success in his future endeavors in his home-country, Algeria. In turn, both Ambassadors thanked the Dean of Arab Ambassadors and the Ambassador Djeffal added that he would like to



express his gratitude for having acquired so many new friends in Greece and for having built strong and lasting relationships. He also thanked all the Arab Ambassadors for their support and warmth they displayed during his assignment in Greece.

We, at the Arab-Hellenic Chamber, would like to seize this opportunity to welcome Ambassador Aldhaferi and assure him of our full cooperation in his mission to enhance the existing friendly relations between Greece and the United Arab Emirates.

The Arab-Hellenic Chamber also seizes the opportunity to thank the Ambassador Djeffal for his support of our events and wish him a successful new assignment in his country, Algeria.

In conclusion, we are grateful to Dr. Alammar for his wonderful initiative to bring together the Arab Diplomatic Corps in Greece.

NEWS FROM THE ARAB EMBASSIES



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Nurturing a shared ambition between Morocco and Greece



In a heartfelt acknowledgment of Morocco's strides towards progress and resilience, H.E Mr. Nikolaos Agyros, former Ambassador of the Hellenic Republic to Morocco, was honored with a medal by His Majesty King Mohammed VI, during a ceremony organized on the honor of the Greek Ambassador by H.E Mr. Mohammed Sbihi the Ambassador of the Kingdom of Morocco to Greece, Thursday March 28, 2024. Reflecting on the tenure, Mr. Agyros extolled the Kingdom's concerted efforts under the visionary leadership of King Mohammed VI, propelling it towards becoming a dynamic and modern state, a bastion of stability in the region, and a pivotal actor in advancing development across the African continent.



One cannot overlook the profound appreciation for the multifaceted charms of Morocco, as expressed by H.E Mr. Nikolaos Agyros. The intrinsic virtues of kindness, hospitality, and wisdom embodied by its people, coupled with its breathtaking landscapes, form an indelible impression. However, it is the adept response of the Moroccan government to formidable challenges such as the COVID-19 pandemic that stands out as a testament to its resilience and efficiency.



The shared jubilation during the football World Cup and the collective resolve in the aftermath of a devastating earthquake underscore the unwavering spirit of the Moroccan populace. Their resilience and solidarity in times of adversity serve as an inspiration to nations worldwide.

As the tenure draws to a close, the memories forged in Morocco linger fondly, resonating both professionally and personally. It is a testimony to the profound impact of the country and its people on the honoree's life and work.

In a poignant moment, the medal is received with immense pleasure from the esteemed hands of Ambassador Sbihi,

a trusted colleague and friend. Together, they nurtured a shared ambition to strengthen the bonds between their respective countries. With confidence, it is anticipated that this noble pursuit will persist under the stewardship of the successor.

Morocco's journey is a testament to the transformative power of visionary leadership, communal resilience, and unwavering determination. As it continues to navigate the complexities of the modern world, Morocco stands as a beacon of hope and progress, embodying the spirit of unity, resilience, and progress for the African continent and beyond.



الإتحاد العام لغرف التجارة
و الصناعة و الزراعة ليبيا
Libyan General Union of Chambers of Commerce



Greek Business Delegation to Libya

The Arab-Hellenic Chamber, in coordination with the Libyan General Union of Chambers of Commerce, Industry and Agriculture, which it represents in Greece, is organizing a business delegation to Tripoli, Libya, on 26-28 May 2024.

Libya continues to be one of the most interesting destinations and trade partners for Greek businessmen, offering plenty of opportunities to companies that can contribute to the reconstruction and modernization of all business domains in the country.

The aforesaid business delegation will offer the participants the opportunity to hold business meetings, each in their related fields and meet some high ranking Libyan Officials.

This delegation, was designed exclusively for the members of the Arab-Hellenic Chamber. However, other delegations are to follow, that will be open to all businessmen or business companies that would like to participate.





Our Secretary General at the Suhar Investment Forum, Oman



On 26-27 February 2024, the Oman Chamber of Commerce and Industry (OCCI), branch in Al Batinah North, organized in Suhar, Sultanate of Oman, an Investment Forum under the patronage of H.H. Sayyid Faris bin Fatik bin Fahr Al Said. It was one of many initiatives of the Oman Chamber of Commerce and Industry which under the dynamic leadership of its President Sheikh Faisa bin Abdullah Al-Rawas, welcomes various local and foreign investments and promotes the Sultanate of Oman as a growing business center that ranks high in international business surveys.

The Forum aimed at highlighting the key potential investment and economic opportunities and at presenting the North Al Batinah Governorate as a favorable investment area, the opportunities of which cover a wide range of sectors such as manufacturing, export, logistics services, tourism, energy, renewable energy, the real estate sector, mining, food and agriculture, IT, financial technology, e-commerce, health care, education and many other. Official bodies, business owners and investors around the world took part at this Forum, showing an increased interest in the Sultanate of Oman as a gateway to the markets of the Middle East, Africa,



Europe, Asia and the Americas.

Our Chamber was represented at this important event by the Secretary General, Mr. Rashad Mabger, Mr. Spyros Liaskos, CEO, FOS OIL & GAS TRADING CO. LTD, and Mr. Dimitris Dimitriadis, CEO, Parthenogenesis who all had the opportunity to conduct meetings and attend all features of this well-organized Forum.

On February 28th, the Chamber's delegation was invited



OUR CHAMBER'S NEWS



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by Eng. Hamood Bin Salem Al-Saadi, Vice President of Oman Chamber and its Representative on our BoB, to attend the exhibition organized by Oman Chamber - Al Batinah South, exclusively for start-up businesses. Eng. Hamood delivered a speech elaborating on the different types of exhibitors and their various projects. The attendees later toured the numerous kiosks and listened to the presentations of the enthusiastic young Omani entrepreneurs. Their ideas and initiatives were truly impressive and were a further testimony of Oman's significant strides made to encourage SMEs to excel and achieve their goals and dreams.

We would like to thank the Oman Chamber for its warm hospitality and commend them for the high level of organization of the Forum. Congratulations to the President, Sheikh Faisal bin Abdullah Al-Rawas and the Board of Directors on the considerable and concerted effort that was exerted.



Our Chamber supports the 9th HAEE Energy Transition Symposium

Once more, the **Arab Hellenic Chamber of Commerce & Development** has granted its support to the 9th HAEE Energy Transition Symposium organized by the Hellenic Association for Energy Economics (HAEE), that will take place on **May 22-24, 2024**, in Athens, at Maroussi Plaza Centre.

In the midst of an energy landscape marked by unprecedented volatility, the pursuit of stability stands as a paramount objective. As industries navigate the intricate challenges posed by geopolitical shifts, technological disruptions, and environmental considerations, the imperative to establish a steadfast foundation becomes increasingly evident. **Striving for stability in this highly uncertain energy world** entails not only mitigating the inherent risks but also fostering resilience and adaptability. It necessitates a proactive approach in developing robust strategies, embracing innovative technologies, and cultivating collaborative frameworks that can withstand the fluctuations inherent in the global energy arena. Amidst these uncertainties, the **9th HAEE Energy Transition Symposium** will focus on the commitment to stability that serves as a guiding principle, steering stakeholders towards a sustainable and secure energy future.

This year's 3-day Symposium will comprise of three distinct pillars:

- › The business section attracts every year the leading companies of the energy sector, providing the perfect scenery for increased visibility of brand names and networking with an international audience.
- › The academic section addresses research, academic and industrial communities, who are interested in sharing their research findings with international experts.



- › On top of that, HAEE is proud to announce the introduction of **Innovation Energy Day** as a special feature during this year's Symposium. In response to the ever-evolving landscape of ideas and technologies, the Symposium will host presentations of innovative technologies, breakthrough ideas and visionary projects that will shape the future of energy. The Symposium's second day will be dedicated to inspire, connect and propel the energy community forward into the future of innovation.

The Arab-Hellenic Chamber will be represented in the said Symposium by **Mr. Ilias Savvakis**, Board Member and Treasurer, AHC, and Director of Sustainability & Corporate Responsibility Branch, Corporate Affairs & Communication Division, Hellenic Electricity Distribution Network Operator S.A.

We wish the organizers all the best in their endeavors and a fruitful result of their event.

ENTERPRISE GREECE INVEST & TRADE

Greece adjusts Golden Visa program amid rising outlook for property market

Prices for Greek real estate are expected to continue higher, according to the central bank, a trend that is leading the government to fine tune investment thresholds for the country’s popular Golden Visa program to better channel property purchases by foreign buyers.

According to the latest annual report by the Bank of Greece, Greek housing prices jumped 13.4% last year following an 11.9% increase in 2022 and a 7.6% rise in 2021. The report notes a combination of factors that will help support prices in the near to medium term. In particular, it cites strong demand from foreign investors, Greece’s tourism boom, and young people looking to buy their first homes with government support, combined with the short supply of new constructions.

“Expectations for the Greek real estate market for the period ahead remain moderately positive, as uncertainties related to geopolitical instability at a global level remain significant,” the report says. “In the short term, however, and as long as foreign demand remains strong, prices are expected to continue their upward trend in the high-end segment of the market, lifting up prices in ancillary markets as well.”

The outlook by the Bank of Greece follows other data showing a banner year for real estate development, with building activity at a 13-year high and a further 13.5% jump in housing prices in the first quarter around Athens. To better channel foreign interest in Greek real estate, the government has announced fresh changes to the



Golden Visa program effective March 31. In the most sought after property markets – around greater Athens, greater Thessaloniki, Mykonos, Santorini, as well as islands with a population of over 3,100 inhabitants – the minimum threshold for securing a Golden Visa through real estate acquisition has been increased to €800,000. In other areas the threshold is €400,000.

But for industrial buildings that are converted into housing, and for historic buildings, the minimum threshold is €250,000. The government has also introduced incentives to convert non-residential buildings into homes, and for the conservation and restoration of historic buildings. The new rules also require that residential real estate acquired by investors be at least 120 sq.m. and explicitly prohibits its use for short-term rentals.

Source: Enterprise Greece



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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

The Chamber

The Arab-Hellenic Chamber of Commerce & Development is a non-profit organization established by Greek Law No. 990, on December 1st, 1979, followed by Presidential Decree No. 421 of April 1981, and operates under the umbrella of the Ministry of Economy, Development and Tourism, in coordination with the Union of Arab Chambers, in cooperation with the Council of Arab Ambassadors accredited to Greece and with all the Arab Federations and Chambers of Commerce. Its Head Office is located in Athens, Greece. The scope of its business activities covers Greece and the whole of the Arab world.

Objective

The objective of the Chamber is to develop and promote economic and trade relations between Greeks and Arabs in all business sectors, mainly Construction, Industry, Agriculture, Energy, Technology, Tourism and Education.

Primary Goals

- The Arab-Hellenic Chamber works towards developing new Joint Ventures and partnerships between the two sides and encouraging the flow of investments between Greece and the Arab World.
- It also works alongside Federations and Chambers of Commerce towards elevating the trade balance between Greeks and Arabs.
- Based on its contacts, information database and networking expertise, the Chamber works towards assisting in bringing the Greek and Arab business communities together, through exchange of information, experience and know-how.

Activities

- Organizing well-planned B2B meetings between Greek and Arab businessmen, activities which are complimented with the publication of informative brochures for each delegation involved.
- Holding and co-organizing business events, Forums, Conferences, Fairs, Exhibitions and Workshops in Greece and in the Arab world.

Publishing trade bulletins, reports, statistical data and related economic and trade activities between Greece and the Arab world.

- Providing update information to Greek and Arab businesses on the existing business opportunities from both sides through the publication of regular bulletins.
- Hosting and participating in related cultural activities and cross-cultural workshops.

Services

- Publishing periodical reports and bulletins in English, Greek and Arabic on the latest business opportunities and news.
- Attending to the members' requests for updated data, contacts and information about conducting business in Greece and the Arab world.
- Checking and reviewing trade certificates, export documentation to the Arab world as well as undertaking the translation of related trade documents.

The Arab-Hellenic Chamber of Commerce and Development is proud of its long-standing relationship with its member-companies and it shall continue to present activities, events and services of the highest standards and to be supportive of the business communities in the Arab world and Greece.

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5th Duqum Forum “Blue Economy, the new destination for investment in the Sultanate” 20th October 2024



The 5th **Al Duqum Forum**, under the title “**Blue Economy, the New Destination for Investment in the Sultanate**”, is set to take place on October 20th 2024 in Muscat, Oman.

The main topics of the Forum will focus on the international experience of domestic and global investors who are active and invest in the Blue Economy, the analysis of investment opportunities that promote the Blue Economy in areas such as food safety, supply chain (logistics), tourism, Renewable Energy Sources (RES), etc. as well as the examination of the ways for the optimal utilization of these opportunities by Oman and the Gulf countries.

The Oman Chamber of Commerce and Industry invites economic and investment policymakers, experts, businesses and investors in Blue Economy-related sectors such as tourism, fuel, transport, shipping, environment, chemical industry, and logistics to participate in the Forum. chain, construction as well as academics and researchers with expertise in the related fields.

For more information, interested parties can contact the Embassy of the Sultanate of Oman in Rome at e-mail: consolato.oman@gmail.com



Egypt - EU Investment Conference 2024

We would like to inform you for the Egypt - EU Investment Conference to be held in Cairo, from the 29th - 30th June, 2024. The Conference will be inaugurated by HE Abdel Fattah El-Sisi, President of the Arab Republic of Egypt and HE Ursula Von Der Leyen, President of the European Commission.

The conference is aimed to promoting to attract numerous major European economic entities, prominent investment firms, and investment funds as Egypt is a pivotal center for European companies for investment, trade and attracting direct foreign investments from EU countries in targeted sectors (energy (including green hydrogen and renewables), green technology, agriculture, and food security, pharmaceutical and medical industries) as well as promoting Egypt as a regional center for supply chains. Kindly see below brief on 4 mega investment opportunities for Egypt-EU partnership.

4 mega opportunities to focus on in prioritization of investment opportunities for Egypt-EU partnership

Input source: Egypt-EU partnership announcement and global sectoral trends

Green Economy	Innovation & Digitalization	EU-Egypt trade strengthening	Economic resilience
Competitive advantage in renewable energy for building green economy and help EU decarbonization <i>e.g. Green Hydrogen, Green Ammonia, circular economy</i>	Innovative segments with high growth potential and leapfrogging opportunity making use of low-cost, highly-skilled labor <i>e.g. Fintech, Health-tech</i>	Opportunities in sectors with high synergy (export potential / feeder industries) with EU market leveraging Egypt's low operating cost <i>e.g. Agriculture, manufacturing export</i>	Strategic sectors driving economy resilience against market turbulence and geopolitical risks aligning with EU and Egypt interests <i>e.g. healthcare, food security, water security, energy</i>

The upcoming investment conference presents a unique platform for investors to explore the opportunities within Egypt's dynamic and growing market. Each theme will underscore Egypt's strategic efforts to foster a conducive investment environment, aiming to attract diverse portfolios and contribute to the country's sustained and sustainable economic growth and regional leadership. Participants will gain valuable insights into the benefits of investing in Egypt, learning how to leverage global trends and local strengths for mutual gain and shared prosperity.

During the two days, participants can attend panel discussions and fireside chats, explore sector-specific investment opportunities in breakout sessions and engage with influential leaders including Ministers, CEOs, and high-ranking officials from Egypt, the EU and International financial institutions, in both the public and the private sector.

In short, the new businesses friendly environment created through a host of reforms, presents a fresh opportunity to explore new business opportunities in Egypt with the benefit of Egypt's low-cost young human skills and green energy and the possibility to export to a 3 billion consumer market without customs or quota through its

free trade agreements as well as access to funding and guarantees.

Subject to minor adjustments

Agenda of Egypt-EU Investment Conference

Day 1 – 29 th of June (09:00-16:45) "Egypt is ready for investment"		Day 2 – 30 th of June (09:00-17:00) "Towards a sustainable & resilient growth"	
Opening ceremony: <i>Presidential speeches</i>	09:00-09:30	Opening remarks	09:00-09:15
Panel 1: <i>Showcasing Egypt's reform agenda and investment climate</i>	09:30-10:30	Fireside chat with <i>H.E. Prime Minister & EU Comm. for Neighborhood</i>	09:15-9:45
MoU signing: <i>1Bn EUR Macrofinancial Assistance</i>	10:30-10:45	Panel 3: <i>Turbocharging Egypt's green and circular economy</i>	9:45-10:45
Networking break (30 mins)	Closed Roundtable: <i>Presidents & EU CEOs</i>	MoU signing	10:45-11:15
Fireside chat 1 <i>TBD</i> (30 mins)		Networking break	11:15-11:45
Panel 2: <i>Transforming Egypt: Strategic reforms to cultivate a nearshoring hub</i>	11:45-12:45	Fireside chat 4 <i>TBD</i>	11:45-12:15
Lunch & Networking	12:45-14:15	Panel 4: <i>Financing the future: financial vehicles to support investments in Egypt</i>	12:15-13:15
Focus session 1: <i>Industrial hub: the untapped potential</i>	Focus session 2: <i>Renewable energy & green hydrogen: the full value chain opportunity</i>	Lunch & Networking	13:15-14:45
Fireside chat 2 <i>TBD</i>		16:15-16:45	Focus session 3: <i>Leapfrogging with technology and a growing entrepreneurship ecosystem</i>
		Focus session 4: <i>Food & water security for a resilient economy</i>	14:45-16:45
		Final MoUs & closing ceremony	16:45-17:00

Note: All TBD sessions are pending further updates on attendees, topics and investment opportunities; Source: GAFI, EU Commission, MoFA

Source: Esteemed Embassy of Egypt, Commercial Office



Exhibitions in Tunisia



Under the high patronage of His Excellency, Mr. Kais Saïd, President of the Tunisian Republic, Tunisia Africa Business Council-TABC is organizing the **7th edition of the international conference "FINANCING INVESTMENT & TRADE in AFRICA - FITA2024,"** on June 11th and 12th, 2024, at the Laico Hotel in Tunis. FITA2024 will discuss crucial topics for the future of the continent, in the presence of several governmental delegations, pan-African institutions, international donors, and leaders from the private sector. At the forefront is the imperative to reinvent cooperation among African countries and pursue integration, with the main theme being "Strengthening local transformation and technology transfer for sustainable and inclusive growth in Africa."

This 7th edition will notably feature the organization of several "side events" carefully selected by our international partners, covering topics of paramount importance for the continent's development, such as food security, the energy challenge, Asia-Africa and Europe-Africa cooperation, industry 4.0, financing, the climate challenge, and logistics corridors in Africa. FITA2024 is an opportunity for institutional and

economic operators to meet the cream of international finance, CEOs, funders, and investment funds, to discuss financial mechanisms to revive the African economy, tools for developing intra-African trade, and boost investment.

Interested parties can contact the organizers at: Tel: +216 71 751 935, e-mail: contact@tabc.org.tn / Website: <https://acp.com.tn/events/FITA2024>

BIGTECH

26-29
Juin 2024

Tunisia is organizing the international expo on digital transformation, startups and technologies in Africa "BIGTECH" from 26-29 June 2024 at the "Le Kram Tunis" Expo center, on "Artificial Intelligence at the Service of Digital Transformation."

BIGTECH brings together decision-makers from the public and private sector with digital players and IT experts. The objective is to lead new digital transformation projects, finance them and above all make them known in order to make popular culture of digital inclusion among businesses and citizens.

More than 300 participants and 20,000 visitors from 30 countries are expected, and 130 conferences and workshops are planned. In addition, 5 big side events will be organized:

- the 8th Tunisia Digital Summer (www.tdsconference.tn)
- the 3rd Afric-UP
- Geec (gaming) (<https://www.bigtech.africa/geec/>)
- Job Fair (<https://www.bigtech.africa/job-fair/>)
- Developers Days (<https://www.bigtech.africa/developer-days/>)

Interested parties can contact: Digital, Tech & Startup Event – Africa & Middle East, Tel. +216 71 900 500 / +216 71 901 006 / +216 29 244 100-101 / +216 26 744 004, or e-mail: contact@tpm.tn / website: <https://www.bigtech.africa/>



The **2nd International Food Show Africa - IFSA Africa** will be organized under the Patronage of the Ministry of Trade and Export Development from 3-5 July 2024, at the Kram Expo Center, Tunis.

IFSA is the go-to place for manufacturers, retailers, food service professionals, importers and distributors to source for solutions that can enhance their production and operational needs.

The agribusiness sector in Africa is a strategic issue for the industrialization and development of all countries on the African continent. For African economies, the agri-food sector is a real windfall; representing nearly USD\$313 billion dollars. The growth of this sector is credited by the involvement of the entire value chain: agricultural production, secondary processing, distribution and sales to consumers.

A full range of products and sectors will be on show at IFSA AFRICA such as food and beverage, food processing

and technology, packaging and hotel, restaurant and café industry.

Interested parties can contact the organizers at: Tel: +216 55 023 000, e-mail: hello@ifsafrica.com / Website: www.ifsafrica.com



The **2nd “Agrobusiness MedAfrica Expo 2024** will be held from 14-16 November 2024 at the Medina Yasmine Hammamet.

AGROBUSINESS MEDAFRICA is back with renewed impetus for its second edition, offering a great opportunity to bring together leaders in the agri-food sector, both nationally and internationally. As an essential platform dedicated to synergies and innovation in the agri-food sector, this exhibition is committed to strengthening successful partnerships, with the central perspective of promoting food self-sufficiency in Tunisia, Africa, and beyond.

AGROBUSINESS MEDAFRICA EXPO 2024 is organized under the auspices of the Ministry of Industry, Mines and Energy, by the “PAIX” company in partnership with the National Agri-Food Federation of the major Tunisian business union “UTICA” and in collaboration with all local organizations involved in the promotion and development of the agri-food industry in Tunisia.

Interested parties can contact the organizers at: Tel: +216 98226863, e-mail: sales.meditina@medina.com.tn / Website: www.agrobusiness-medafrika.com/en

Arab-Belgian-Luxembourg
Chamber of Commerce



الغرفة التجارية العربية
البلجيكية اللوكسمبورجية

ABLCC News

Meeting with the Minister of Economy and Planification of Tunisia



On Friday 10 May, the Arab Belgian Luxembourg Chamber of Commerce, in collaboration with the Embassy of Tunisia in Brussels, welcomed HE Mrs. Feryel OUERGI, Minister of economy and planification of Tunisia for an open panel discussion in the premises of BECI.

After some warm welcome words from HE Mr. Sahbi KHALFALLAH, Ambassador of Tunisia in Brussels, and Mr. Qaisar HIJAZIN, Secretary General of the ABLCC, Mrs. OUERGI highlighted the favorable business environment that Tunisia has now to offer. After facing a ten-year crisis and instability, the country and its government have been working on finding a social balance, which already led to two years of growth. The government is investing in public services, education, and infrastructures to improve the country's competitiveness and to open to the Mediterranean and African neighboring countries.

On the 12th and 13th June, the 21st edition of the Tunisia Investment Forum (TIF) will take place in Tunis, organized in collaboration with the European Union. The TIF will be an opportunity to show Tunisia's potential for investments and create new partnership.

Economic Mission to the Kingdom of Saudi Arabia and the Sultanate of Oman



Within the framework of the LEAP convention, the Saudi annual flagship tech event, the **Arab-Belgian-Luxembourg Chamber of Commerce (ABLCC)**, in close collaboration with the Wallonia Export and Investment Agency (AWEX), The **Chamber of Commerce of Luxembourg (CCLU)**, and with the full support of the Embassy of Belgium in Riyadh and the **Embassy of the Kingdom of Saudi Arabia in Brussels**, organized for the third consecutive year an Economic mission to the Kingdom of Saudi Arabia from 03 to 06 March 2024. The mission focused on technological

solutions and the Tech sector, putting the emphasis on key topics such as: Smart Cities, Fintech, Edutech, Medtech, Cleantech, Fourth Industrial Revolution (4IR), Cultural and Creative Industries (CCI), Future Energies and Artificial Intelligence (AI), etc.

Indeed, the country is focusing on developing the technology sector as part of the roll-out of its Vision 2030 strategy, which aims to challenge the foundations of the traditional economy to push investment in innovative sectors.

Under the patronage of **H.E. Mr. Pascal H. Grigoire**, Belgian Ambassador to the Kingdom of Saudi Arabia, a business delegation consisting of 60 Belgian and Luxembourg companies visited the Kingdom of Saudi Arabia for three days of B2B/B2G meetings, conferences, site visits, intense networking with key stakeholders from Saudi companies and much more.

On Monday 04th March 2024, the mission kicked off strongly with an informative morning briefing held at the Belgian Embassy in Riyadh. After a welcoming address from **H.E. Mr. Pascal H. Grigoire** and the organizers (ABLCC, AWEX & CLU), the participants had the opportunity to listen to insightful presentations on investment opportunities in Saudi Arabia and on commercial arbitration Mechanisms and the new Saudi civil code, delivered by quality speakers from the Public Investment Fund, Neom Investment Fund, and Liedekerke.

In the afternoon, while the delegation visited the LEAP high tech exhibition and took part in an active networking session, the representatives from both countries were received by the Saudi Investment Promotion Authority for an important meeting to discuss the potential cooperation in supporting FDI in Belgium/Luxembourg and Saudi Arabia. The next day, Tuesday 05th March, started with a fruitful speed dating session with more than 260 one-to-one meetings. The delegation concluded the day with a fun activity at BattleKart, an augmented reality go-karting center in Riyadh.

On Wednesday 6th March, the delegation headed to The Garage, an incubator for tech companies, where they were



given a tour of the facilities and had an open discussion with the Garage's representatives.

Thursday 7 March, the last day of the mission, took place in Muscat. The day started at the Grand Hyatt where the Omani Ministry of Commerce, Industry & Investment Promotion and the Omani Public Authority for Special Economic Zones and Free both made very informative presentations. Afterwards, the Omani Chamber of Commerce and Industry organized a two-hour B2B meetings session.

To bring this successful mission to an end, the delegates enjoyed a wonderful dinner party in the garden of the Grand Hyatt.

To conclude, the 2024 economic mission was enthusiastically welcomed by both sides: the Belgium/Luxembourg side, and the Saudi and the Oman ones. Participating companies have developed valuable partnerships, contacts and connections, and continue to follow up with potential business partners they met throughout the mission.

Source: ABLCC



NEWS FROM THE ARAB - FOREIGN JOINT CHAMBERS

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AACC

جفوة التجارة العربية النمساوية
austro-arab chamber of commerce
österreichisch-arabische handelskammer

AACC to facilitate Exchange with the Ambassadors of the Arab States and the Federation of Austrian Industries on possible future Cooperations

The Austro-Arab Chamber of Commerce, in partnership with the Federation of Austrian Industries, orchestrated a thriving gathering with the Ambassadors and Representatives of the Arab States on 30th April to foster bilateral relations and explore avenues for economic collaboration. The event saw the participation of ambassadors from Algeria, Egypt, GCC, Iraq, Tunisia, Kuwait, Morocco, Oman, Qatar, Saudi Arabia, Sudan, Syria, and Yemen, alongside representatives from OPEC and OPEC Fund.



Mr. Georg Knill, President of the Federation of Austrian Industries, took the stage to introduce the Federation to the audience, providing a comprehensive overview of its pivotal role in political spheres, adeptly representing the interests of its members.



Following Mr. Knill's introduction, His Excellency Dr. Abdullah Tawlah, Ambassador of the Kingdom of Saudi Arabia and Current President of the Arab Ambassadors Council, underscored the significance of fostering robust ties between Austria and the Arab nations. Dipl.-Ing. Mouddar Khouja, Secretary General of the Austro-Arab Chamber of Commerce, complemented His Excellency's remarks with a nuanced elucidation of the Chamber's mission. He provided insights into the outstanding achievements of Arab economies and shared perspectives on culture and history, outlining some successful past projects and business collaborations. His Excellency Alghais, Secretary General of OPEC, underscored the strategic significance of OPEC in shaping future energy sourcing, emphasizing its pivotal role in



facilitating the development of emerging trends in energy production. From pioneering resource development initiatives to navigating the dynamic landscape of energy composition, OPEC is poised to address the escalating demand for energy in the forthcoming years. He emphasized OPEC's dual role, not only as a key influencer in shaping future energy paradigms but also as a staunch advocate for development aid and economic empowerment.

Transitioning the discourse to Her Excellency Al-Sheiby, Vice-President of the OPEC Fund, attention was drawn to the pivotal role assumed by the organization as a primary purveyor of development assistance. The OPEC Fund remains steadfast in its commitment to fostering economic growth and social advancement in low- and middle-income nations worldwide, irrespective of their affiliation with OPEC.

The discussions underscored the commitment of all stakeholders to support energy transition and create future collaborations especially in this field. The meeting served as a platform for constructive dialogue and the exchange of ideas, laying the groundwork for future collaborations between The Federation of Austrian Industries and the Arab states.

As we reflect on the outcomes of the summit, it is evident that the discussions have paved the way for meaningful partnerships and initiatives aimed at advancing mutual interests. Moving forward, it is imperative to build upon the momentum generated by this event, leveraging our collective strengths to drive positive change and prosperity in our respective regions.



Source: AACC



Excellence in Partnership

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Η γνώση μας δίνει την ουσία!

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The company **EXTRAPLASTICA** was founded in 1973 by Mr. George Chasialis, leading the PVC roller shutters production, in Greece.

In 2023 EXTRAPLASTICA SA, celebrates 50 years of presence, presenting a renowned aluminum processing unit, manufacturing and distributing custom made aluminum rolling shutters and garage doors. In 2005, an innovative powder painting unit was added under the Extracolor brand. Offering more than 1000 color shades and wooden surface shades for all type of metal objects, such as window aluminum frames, shutters, garage doors etc.

Extraplastica SA owns an integrated roller production process, from A to Z. We construct aluminum roller shutter systems with your specific size and color, starting from the cutting, painting and assembly of the rolls, ready to install. We have produced over 1 million rolling shutters, with more than 200 pieces in one shift. We are certified with European CE standards and own the FPC and ISO 19001 certificates. Extraplastica SA runs under the direction of Mrs. Evi Hasiali. She foresees developments, invests in energy saving technologies, in ventilated energy saving and digitally controlled shutters. Her sustainable human approach has brought a renewed interest in the industry, for the minimal aesthetics, safety and energy saving properties of rolling systems.





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Cremer & Partners is a law firm with an international outlook. Established in 1974, our team is made up of lawyers, with more than 70 years of experience collectively, all of whom are able to advise clients in both English and Greek language. Our underlying philosophy abides by the principles of high-quality customer service, confidentiality and effectiveness, while at the same time we aim to provide a complete service package to foreign nationals and corporations who wish to invest in Greece. Through our fixed partnership with other local professionals we ensure cost and time optimization for our clients.

The Office is a member of UIA (Union Internationale des Avocats), AIJA (Association Internationale des Jeunes Avocats), ILA (International Law Association), ULI (Urban Land Institute), CIArb (Chartered Institute of Arbitrators).

It maintains close links with an extensive network of Law Offices in Europe the U.S.A. and Asia. Working languages are Greek and English.





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2. FINE GOODS
3. HELIOS PASTA
4. KOUZOUPIS JEWELLERY
5. ELPEN PHARMACEUTICAL CO



MEMBERS' NEWS

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The Greek Real Estate Market at High Levels of Demand and Yield in the First Quarter of 2024

With the completion of the first quarter of 2024, the Greek real estate market continues its steady upward trend in all categories. The ongoing construction activity, the high demand for new and older homes, the expansion of short-term rentals in urban centers and in tourist destinations, but above all the great investment interest from abroad in Greece, are the most important characteristics of the period we are going through. In addition, the investment in hotel units continues at a strong pace, with the aim of reconstructing and re-utilizing them, while the rate of increase in sales prices, mainly of old properties, is expected to decrease.

At the same time, we are awaiting legislation to expand the amount required to obtain a Golden Visa through investment in real estate. In this context, Epavlis Realtors, having developed partnerships within Greece as well as with companies and professionals abroad, always maintaining a human-centered approach, is able to serve these requests for every category of property. We have placed particular emphasis on further development of our portfolio in properties in the region as well as in investment properties, where high interest is observed.

The tourist season for Greece begins with the best omens and everyone's wish is that it surpasses the data of previous years



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Greek Export Awards 2024

A great distinction comes for Yiannis Chaldoupis and his company “Fine Goods” at the Greek Exports Awards 2024.

The company won the Bronze award in the category of “ Top Export Consultant”, a distinction that highlights the successful development of the company's successful business development both domestically and abroad.

Fine Goods operates as a third-party export office for well- known food industries from Greece, Cyprus, Italy, Spain, the Netherlands and Switzerland that want to expand their export activity abroad, with great specialization in the Middle Eastern and Asian markets.



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MEMBERS' NEWS

www.arabhellenicchamber.gr

HELIOS Pasta Industry presents www.kritharoto.gr

HELIOS Pasta Industry presents the brand-new website www.kritharoto.gr featuring recipes by cheffe Dina Nikolaou, inviting the public to a creative journey of recipe preparation, based on the beloved pasta "kritharaki". Kritharaki is the Greek name for orzo, a small oval-shaped pasta made from durum wheat semolina.

Helios brand has been associated with "kritharaki", the famous pasta used in Greek gastronomy, for years. On the new site, the audience can explore a variety of the 8 different sku's that are available by HELIOS, through inspired recipes by the renowned cheffe Dina Nicolaou

The company's aim with the new website is to promote the unique variety of "Kritharaki" pasta in Greece and abroad. HELIOS classic "Kritharaki" range includes Orzo Medium, Orzo Large as well as Golden Manestra. Among the most "special" options we find Organic Orzo, Whole Wheat Orzo, Organic Emmer-Farro dicocco wheat Orzo, Vegetable Orzo and Gluten Free Orzo.

The launch of the new website results from the synergy of HELIOS pasta with cheffe Dina Nikolaou, ambassador of Greek gastronomy and brand ambassador of HELIOS in Greece and France.

About:

HELIOS Pasta Industry is a Greek family-owned company, founded in 1932. It is considered to be among the top European pasta companies, with numerous awards exporting to 30 countries on 5 continents. For 92 years now, HELIOS is known for its supreme quality raw materials and its innovative practices.



Social media:

<https://www.facebook.com/heliospasta>

<https://www.instagram.com/heliospasta/>

<https://www.linkedin.com/company/heliospasta/>



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Byzantine jewellery is a timeless example of the beauty and craftsmanship of jewellery making. The intricate designs and lavish use of precious materials make Byzantine jewellery highly sought after even today. Our company designers draw inspiration from Byzantine jewellery making new modern designs that incorporate elements of this timeless byzantine style.



Kouzoupis Jewellery S.A. was founded in 1947 and is the leading Greek designer and manufacturer in the field of top quality, handmade, gold 18K jewellery with precious stones. Our company uses the various Greek historical periods as a point of reference and inspiration for the firm's jewellery. All our 73 collections are handmade creations by highly experienced, skilled, talented and dedicated craftsmen in the field of top-quality jewellery. The Greek jewellery is not only esthetically unique and beautiful, but carries also a 6000 years manufacturing tradition. Our objective is to expand our export activities by offering top quality handmade creations, long lasting style, unique design, timeless elegance, prompt delivery and very competitive prices.



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MEMBERS' NEWS

www.arabhellenicchamber.gr

Elpen's Ongoing Investment Plan

For 59 years, ELPEN pharmaceutical S.A develops and produces high quality medicines, investing more than 10% of its annual turnover in research. Its pharmaceutical portfolio includes more than 150 branded medicines.

Over the next five years, the company is implementing a multifaceted investment program amounting to 155 million euros. In the production sector, its investments concern the modernization of its existing production facility in Pikermi and the construction of a new development and manufacturing facility in Keratea. In addition, together with Win Medica, a company member of ELPEN Group, the construction of a new manufacturing facility for oncology drugs in Tripoli has been included in the investment program. In the field of research and development, ELPEN is investing in the creation of the Athens LifeTech Park, a Biotechnology Park, which will focus on innovation, research and education.

In 2024, ELPEN plans a significant strategic step by establishing its regional office in Dubai to further strengthen ELPEN brand global presence. Together with its local partners in the region, the company aims at playing a crucial role in advancing health and well-being across the Middle east as one of fast-growing healthcare markets.



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W: www.elpen.gr

المعرفة يستطيعون اخبارك ان هناك كثيرا من مناطق التزلج فى الجبال يرتادها الناس كثيرا من مختلف انحاء البلاد وتمتاز جميعها بفنادقها الرائعة والفخمة. أما شمال اليونان يعد قطبا لهواة مراقبة الطيور ولمحبي الهندسة المعمارية التقليدية ولعاشقي ماضي اليونان البيزنطي والقديم ، كما ان شواطئ شمال اليونان تعد من أجمل الشواطئ ، ولذا ، يقصدها الكثير من الزوار.

اما منطقة جنوب اليونان "البيلوبونيز" وهي موطن الاساطير اليونانية حيث تمتد فيها خمسة سلاسل جبلية ضخمة وتحيطها شواطئ رائعة وفيها تجد ملاعب الغولف، وهي تشكل وجهة جذابة لكثير من السواح ولطالما كانت بيلوس مصدر جذب منذ العصور المسيسية ولا تزال حتى الآن. كما انه يجب التذكير بمنطقة "ماني" وهي شبه جزيرة واقعة الى وسط جنوب البيلوبونيز وتعتبر مقصدا لهواة التاريخ والمتجولين كما تمتاز بطراز فريد لمنازلها التي هي على شكل ابراج والتي لا يزال الكثير منها مأهولا حتى الآن. كما ان على عاشقي الارث الكلاسيكي ان يزوروا " آرغوليدا ونافلبو" الجميلتين للإطلاع على مواقعهما الاثرية الكثيرة والسباحة فى شواطئهما الخلابة التي لا تعد ولا تحصى.

اما أفضل ما فى الامر ان اليونان يمكن الوصول اليها بسهولة كما ان الخدمات السياحية فيها متطورة وهناك ما يرضي جميع اصحاب المداخل بدءا من الطالب المكافح الذى يحمل حقيبته على ظهره ووصولاً الى العائلة الثرية التى تبحث عن الرفاهية. كما تكثر المكتبات وهذا امر جيد لانه فى مرحلة ما قد ترغب فى معرفة المزيد عن المنطقة التى ستقيم بها والاهم من هذا وذلك ان الشعب اليوناني يظل مضيافا ووديا للغاية ومندفعا لمساعدة السواح. ان المطاعم اليونانية سواء كانت حانات صغيرة او مطاعم فخمة يعد طعامها اشهر الطهاة وهي بطبيعتها تميل الى تقديم مأكولات مطبخ البحر الابيض المتوسط التقليدية وهي فعلا لذيذة. فاليونانيين انفسهم يحبون الطعام اللذيذ والطازج ، لذلك يبقى المعيار مرتفعا حتى فى الاماكن البعيدة.

لقد اصبح الحصول على المعلومات اسهل من أي وقت مضى وتحظى تقريبا كل جزيرة ومقاطعة ومدينة بموقع الكتروني .

اليونان المدهشة

تقدم اليونان للجميع شيئاً اكان للمتجولين ام ، لهواة التاريخ ، ام لمتسلقي الجبال ، ام لعاشقي الزهور ، للمتشمسين ، للسباحين ، للغطاسين وهواة الملاحة واليخوت وحتى للاعبى الغولف. ان التنوع الجغرافي فى هذه البقعة الصغيرة مدهش للغاية ولتنوع اليونان لا يكتفى زائريها بزيارة واحدة لذا تراهم يعيدون الكرة مرة تلو الاخرى.

فى بلاد تضم حوالي اكثر من مئتى جزيرة مأهولة توجد جزيرة لكل ذوق ، فى جزر بعيدة مثل كوفونيسيا وفوليجاندرس وآنافي حيث يبدو ان الزمن قد توقف فيها ، اما الجزر الاكثر شهرة عالميا مثل ميكونوس وروذوس وسانتوريني فهى متطورة جدا ولطالما جذبت الاغنياء والمشاهير. وقد احتفظت جزيرة خيوس بهندستها المعمارية الفريدة ، اما الجزر الاخرى مثل سيروس وليزفوس فان تاريخها ما زال منقوشا على احجار ابنيته الكلاسيكية . ومن ثم تليها جزيرة كريت وهى اكبر تلك الجزر بشواطئها الرائعة وبارثها الثقافي الغني الذى يعود الى العصر المينيوسى ، تدهش متاحفها وكنائسها الزوار وتزرع البهجة فى قلوبهم ، وأفضل ما فى الامر ان خدمة المواصلات البحرية مؤمنة بصورة منتظمة على مدار السنة وأكثر تواترا فى فصل الصيف ، وللاثرياء من السواح الذين يفضلون الابحار بيخوت خاصة فان الامر سهل فى هذا الاطار حيث انه هناك كثيرا من الشركات المؤهلة لتأجير المراكب واليخوت لمحبي الابحار مع طواقمها اذا ارادوا ذلك.

اما شواطئ اليونان المتنوعة والخلابة فهى منتشرة على طول هذه الجزر وفى مدن اليونان بأكملها. كما ان المناطق الجبلية تمتاز بدفء ونقاوة هوائها. وفى اليونان تجد اسعار تناسب اصحاب المداخل كافة. اما متاحف اليونان فهى منتشرة سواء فى الارياف وفى الجزر ويعد متحف آكروبوليس الجديد من احداث المتاحف العالمية بطرازه وبموقعه تحت تلة معبد الأكروبوليس – بارثينون وبما يحتويه من آثار قديمة قيمة. ومن الضروري على الزائر لعاصمة اليونان ان يقصده. كما ان المتاحف فى مدينة سالونيك لها شهرتها الخاصة بما تحتويه من آثار قيمة . وعلى الزائر ان يقصد منطقة البر الغربى " ايبيروس " المعروفة بفنادقها الجبلية الصغيرة وقرأها التقليدية. هذا بالإضافة الى مضيق " فيكوس " وهو ثان اعرق مضيق فى العالم.

وتتواجد ايضا انهار حيث يمكن ممارسة رياضة الترميت فى المياه البيضاء خلال فصل الربيع. وفى الجانب الشرقى لليونان تقع " ايفيا " وهى تقنيا جزيرة ولكن يربطها باليابسة جسر قصير. وتضمن الجبال الشديدة الانحدار فرصة للزائر للإقامة فيها والنزول الى البحر لممارسة السباحة. كما ان منطقة " بيليو " توفر المتعة لمحبي التزلج ، الامر الذى لا يعرفه الكثيرين عن اليونان. ذلك ان الذين يعرفون اليونان حق



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جانب من الحضور في المنتدى الاقتصادي العربي-اليوناني الاول (2006)



بعض السفراء العرب والمتحدثين في لقطة تذكارية من المنتدى الاقتصادي العربي-اليوناني
الاول (2006)



من اليمين: آناسطاسيوس أندونوبولوس، رئيس مجلس إدارة الغرفة (2006)، نورا باكوياني، وزير خارجية اليونان ومحمد الخازمي، الامين العام السابق للغرفة



لقطة من زيارة وفد الغرفة الى لبنان عام 2002



من اليمين: جورج باباندريو، وزير خارجية اليونان (2002)، فاروق جود، نائب رئيس مجلس إدارة الغرفة، والمرحومين ميشيل بيطار، النائب الاول لرئيس مجلس إدارة الغرفة، ومحمد السيد



بعض أعضاء مجلس إدارة الغرفة في انتخابات (2002)



The Pionners - Part 2

الرواد - الجزء 2

احتفاءً بالذكرى الـ 45 لتأسيس الغرفة العربية اليونانية، نعرب عن عرفاننا بدور الرواد الأوائل وجهودهم. نعرض في هذا العدد لقطات لهذه الشخصيات المميزة وتباعاً في الأعداد القادمة من مجلة الغرفة.



من اليمين: محمد السيد، الأمين العام السابق من مؤسسي الغرفة وبجانبه ضيف يوناني، الشيخ عبد الله الملحوق، سفير المملكة العربية السعودية و عميد السلك الدبلوماسي العربي، الشيخ عبد الحميد البخاري، عضو مجلس الإدارة، وإيوانيس كاسيماتيس، رئيس الغرفة السابق (1999)



زيارة وفد رجال الاعمال السعوديين للغرفة (1999)



مؤتمر الصحّة العربي – اليوناني الأول
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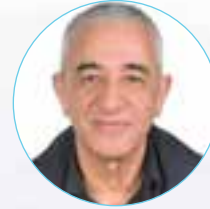
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Konstantinos Pantos
President, Genesis Athens Clinic
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Nikolaos Kouvelas
Ass. Professor of Pediatric Dentistry Athens University Faculty of Dentistry
Founder, EURODENTICA and Board Member, Greek Health Tourism Council (ELITOUR), Greece



Vanessa Delichristou
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Prime Minister's Office, Council of Ministers, Iraq



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International Business Development Director
Neodent S.A., Greece



Nikos Adamopoulos
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Greece



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Secretary General for Private
Investments
Ministry of Development, Greece



Faye Kosmopoulou
General Manager
Panhellenic Association of
Pharmaceutical Industries (PEF),
Greece



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Vice President, Pharmacist, MBA
Uni-Pharma S.A., Greece



Giannis Politis
Corporate Head of Geographical
Expansion
& Diversification, Vianex S.A., Greece



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COO & BoD Member
Elpen Pharmaceutical Co. Inc., Greece



Hani Sarraf
Director, Business Development
Pharmacare Premium Ltd., Malta



George Spigos
International Sales Director
OFET Group (Uni-Pharma S.A. &
Intermed S.A. Pharmaceutical
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أسئلة وأجوبة

ملاحظات ختامية	13:45
استراحة وغداء خفيف وتواصل بين المشاركين.	13:50
اجتماعات ولقاءات عمل موازية للمختصين والمشاركين من رجال الاعمال في مجالات المؤتمر.	14:50
انتهاء أعمال المؤتمر لليوم الثاني.	15:30

الخميس 23 مايو/أيار 2024

التسجيل وتواصل بين المشاركين والاطلاع على معروضات الشركات المساهمة. 09:30

التقديم: رشاد مجر، الأمين العام، الغرفة العربية اليونانية. 10:00

ضييفي الشرف:

- ✓ البرفسور د. حمودي عباس حميد اللامي، مستشار رئيس الوزراء للصناعة وتنمية لقطاع الخاص، هيئة المستشارين، العراق
- ✓ فاسيليكي (فيكي) لويزو، الامين العام للاستثمارات الخاصة، وزارة التنمية، اليونان

الجلسة الرابعة: الصناعات الدوائية في اليونان. 10:20

تطور الصناعات الدوائية والمؤشرات الايجابية في نموها المستقبلي.

المحاور: فاي كوزموبولو، المدير العام، Panhellenic Association of Pharmaceutical Industries(PEF)، اليونان

المتحدثون:

- ✓ آثاناسيوس آرخونديكيس، نائب الرئيس، شركة Uni-Pharma S.A، اليونان
- ✓ يانيس بوليتيس، رئيس الشركات الكبرى للتوسيع الجغرافي والتنوع، شركة VIANEX المساهمة، اليونان
- ✓ ليفتيريس تريفون، الرئيس التنفيذي للعمليات، Elpen Pharmaceutical Co. Inc، اليونان

- ✓ كيت تومبا، مدير تنمية الاعمال الدولية، شركة Neodent المساهمة، اليونان
 - ✓ نيكولاوس آداموبولوس، مدير تنمية الاعمال الجديدة، شركة Galenica المساهمة، اليونان
- أسئلة وأجوبة

استراحة قصيرة وتواصل بين المشاركين والاطلاع على معروضات الشركات المساهمة. 11:30

12:00

تقديم خاص: حول تجربة الاستثمارات في المستشفيات الخاصة وأفاقها المستقبلية.
د. عماد عبد العزيز الذكير، الرئيس التنفيذي، شركة Interhealth الطبية، السعودية

عرض خاص: عن تطور صناعة مستحضرات التجميل في اليونان.

فلاسيا آروني، باحث كيميائي MSC، قسم البحوث والتنمية، شركة Intermed Pharmaceutical Laboratoires المساهمة، اليونان

الجلسة الخامسة: مشتركة 12:25

آفاق التعاون المشترك في قطاع الصناعات الدوائية وفرص الاستثمار ونقل التقنية والمعرفة بين الجانبين.

المحاور: هاني صراف، مدير تنمية الاعمال، Pharmacare Premium، مالطا

المتحدثون:

- ✓ د باسم خوري، الرئيس التنفيذي، مجموعة Pharmacare، فلسطين ومالطا
- ✓ جورج سبيجوس، مدير المبيعات الدولية، مجموعة OFET، و Intermed و Uni-Pharma المساهمتين، اليونان
- ✓ د. محمود شبّار، مالك ومدير مؤسسة شبّار للادوية والتجارة، سورية

- المتحدثون:**
- ✓ **قسطنطينوس باتنوس**، الرئيس، Genesis Athens Clinic، والامين العام، الشركة اليونانية للطبّ الانجابي، ونائب الرئيس، Greek Health Tourism Council (ELITOUR)، اليونان
 - ✓ **نيكولاوس كوفيلاس**، برفسور مُساعد، Athens University Faculty of Dentistry، والمؤسس، EURODENTICA، وعضو مجلس الإدارة، Greek Health Tourism Council (ELITOUR)، اليونان
 - ✓ **فانيسا ذليخريستو**، الرئيس والرئيس التنفيذي، Network of affiliated clinics Klinikes.gr، وعضو مجلس الإدارة، Greek Health Tourism Council (ELITOUR)، اليونان
 - ✓ **جليل العطار**، المؤسس والمدير، Medical Bio Sante Network، المغرب
 - ✓ **د. أيفانجيلوس بابانيكولاو**، الشريك المؤسس، Assisting Nature IVF Unit، اليونان
 - ✓ **لبنى غصن**، المؤسس، Medicaltancy Consultants، الامارات
- أسئلة وأجوبة

13:45 استراحة وغداء خفيف وتواصل بين المُشاركين والاطلاع على معروضات الشركات المُساهمة.

14:45 **الجلسة الثالثة: مُشتركة**

الإمكانات والفرص للتعاون والإستثمار في تجهيز المستشفيات والمختبرات الطبيّة ومراكز التأهيل الصحية.

المحاور: د. مازن خوري، MD. PhD, FECTS، مدير الجراحة القلبية، مستشفى Athens Medical Center اليونان

المتحدثون: الجزء الاول:

- ✓ **د. زياد حجازي**، رئيس خدمات المرضى الدوليين، رئيس قسم أمراض القلب والاعوية الدموية، مستشفى سدرة للطب، قطر
 - ✓ **د. رافع إبراهيم الراوي**، رئيس مجلس ادارة الشركة الحديثة للصناعات الدوائية، ورئيس مجلس ادارة مستشفى الأندلس الأهلي، ورئيس رابطة المستشفيات الاهلية، العراق
 - ✓ **سيريدون ذيموتسانتوس**، الرئيس والرئيس التنفيذي، شركة Medicon Hellas المُساهمة، اليونان
 - ✓ **د. شيخ عبدالحميد**، برفسور مُساعد، مختبرات Galenic، جامعة Ferhat Abbas-SETIF، الجزائر
- أسئلة وأجوبة

15:45

المتحدثون: الجزء الثاني:

- ✓ **وليد العلواني**، مُستثمر محترف ذات خبرة وإدارة مالية، استشارات، وفرص للبيع ومالك شركة الوليد للمقاولات، العراق
 - ✓ **د. أبو القاسم الباروني**، رئيس مجلس الادارة، شركة المسرّة للخدمات الطبيّة، ومدير عام مصحة المسرة، ليبيا
 - ✓ **البرفسور د. ياسر إيت بنقذور**، مُنسّق مركز الطبّ الانجابي، وطبيب أمراض النساء والتوليد في المستشفى الجامعية، كلية الطبّ، مراكش، المغرب
- أسئلة وأجوبة

17:00 اجتماعات ولقاءات عمل للمختصّين والمُشاركين من جال الاعمال في مجالات المؤتمر.

18:00 انتهاء أعمال اليوم الأول للمؤتمر.

الأربعاء 22 مايو/أيار 2024

09:00 التسجيل وتواصل بين المشاركين، والاطلاع على معروضات الشركات المساهمة.

09:45 حفل الافتتاح

التقديم: رشاد مبجر، الأمين العام، الغرفة العربية اليونانية.

الترحيب:

- ✓ خايس جبرونيكولاس، رئيس مجلس الادارة، الغرفة العربية اليونانية، والرئيس التنفيذي، City Unity College، اليونان.
- ✓ البرفسور د. خالد حنفي، الأمين العام، اتحاد الغرف العربية، وعضو مجلس إدارة الغرفة العربية اليونانية.

المتحدث الرئيسي:

- ✓ إيوليا تسيتي، رئيس مجلس إدارة شركتي Uni-Pharma و Intermed المساهمتين للصناعات الدوائية، والامين العام، اتحاد الصناعيين اليونانيين (SEV) وعضو مجلس إدارة الغرفة العربية اليونانية، اليونان.

ضيف الشرف:

أدونيس جيورجياذيس، وزير الصحة، اليونان

10:30 الجلسة الأولى: الصناعات الدوائية في العالم العربي.

عرض عن تطوّر الصناعات الدوائية في بعض الدول العربية، التحديات والآفاق المستقبلية.

المحاور: د باسم خوري، الرئيس التنفيذي، مجموعة Pharmacare، فلسطين ومالطا

المتحدثون:

- ✓ د. جمال الليثي، رئيس غرفة صناعة الدواء، ورئيس مجلس الادارة والعضو المنتدب لشركة المستقبل للصناعات الدوائية، مصر
 - ✓ د. ربيع حسونة، مدير عام شركة MacroMed S.A.R.L، والرئيس التنفيذي لشركة CATAFAGO، رئيس مجلس الاعمال اللبناني المصري، لبنان
 - ✓ نبيل بنسوهالي، المدير العام، شركة Biorem، الجزائر
 - ✓ البرفسور د. نجيب سعيد غانم الدبيعي، برلماني، أستاذ علم الادوية، وزير الصحة الاسبق، اليمن
 - ✓ د. حنان السيول، الامين العام، الاتحاد الأردني لمنتجي الادوية والمستلزمات الطبيّة، الأردن
 - ✓ سارة زارعي، أستاذ مساعد في علم الدواء في الوكالة الوطنية للدواء ومواد الصحة، تونس
- أسئلة وأجوبة

11:45 استراحة وتواصل بين المشاركين وزيارة المعروضات.

12:15 السياحة العلاجية في اليونان وفرص الاستثمار في القطاع الصحي.

المتحدثان الرئيسيان:

- ✓ أيلينا رابتي، نائب الوزير، وزارة السياحة، اليونان
- ✓ د. جورج باتوليس، الرئيس، الجمعية الطبية بأثينا، والرئيس، National Hellenic Inter-Municipal Network of Healthy Cities، والرئيس، International Centre for Health Tourism، والرئيس، 'Global Doctors' Hippocratic Institute، والرئيس، Greek Health Tourism Council (Elitour)، اليونان

12:35 الجلسة الثانية: مُشتركة: تجربة اليونان في التلقيح الاصطناعي والتجارب الطبيّة من الجانب

العربي والتطرّق الى إمكانيّة تبادل الخبرات والتعاون في السياحة العلاجية.

المحاور: ثاناسيس كيرياكيديس، مدير العمليات، Pharmacare Premium، مالطا



مؤتمر الصحة العربي – اليوناني الأول 1st Arab-Hellenic Health Conference 1^o Αραβο-Ελληνικό Συνέδριο για την Υγεία

Athens,
22-23 May
2024

تحت رعاية:



التصور العام للمبدئي:

درجت الغرفة العربية اليونانية على تنظيم فعاليات نوعية تعكس اهتمامات رجال الأعمال العرب ونظرائهم اليونانيين، وتحظى بمشاركة كبيرة من الجانبين، وعلى هذا النهج تُقيم الغرفة العربية اليونانية "مؤتمر الصحة العربي - اليوناني الأول" بتاريخ 22-23 مايو/ أيار 2024 في أثينا، اليونان، يُشكل قطاع الصحة وما يتصل به من مجالات عمل كثيرة ومتنوعة أهمية كبيرة لليونان وبلادنا العربية، بخلاف بعض جوانبها الاستراتيجية.

بالرغم من تداعيات جائحة كوفيد والأوضاع العالمية المتوترة التي نتج عنها ارتفاع أسعار الطاقة والغذاء ومواد الخام مع زيادة تكاليف النقل وتعقيدات التجارة العالمية، ظل قطاع الصناعات الدوائية يُسجل مؤشرات إيجابية في مبيعاته على مستوى العالم، وتُشكل هذه المبيعات في مجموعها 1,3 تريليون دولار سنوياً، ومن المتوقع أن ترتفع إلى ثلاثة تريليون بحلول عام 2030. إستطاعت اليونان أن تحرز مكاناً مُتقدماً في صناعاتها الدوائية وصادراتها إلى الكثير من الأسواق العالمية، وتجدر الإشارة إلى مركزها المتطور في التلقيح الاصطناعي (IVF)، ومن الجانب الآخر فإن العالم العربي بدوره قد سجّل باع كبير في التطوير والتوسع في الصناعات الدوائية والاهتمام بالمستشفيات الحديثة والمراكز الصحية. ينظر هذا المؤتمر في هذه المجالات بالإضافة إلى تجهيز المستشفيات والمختبرات، مراكز التأهيل الصحية، السياحة العلاجية وصناعة مستحضرات التجميل الحيوية التي تشتهر بها بعض البلاد العربية واليونان.

تعرض جلسات المؤتمر ومحاوره ومداولاته حول التحديات وآفاق التعاون وفرص الاستثمار، والنظر في إمكانية تبادل الخبرات ونقل المعرفة والتقنية مع عرض بعض قصص النجاح في قطاعات مُعيّنة في هذا المجال.

ينخر تاريخ اليونان والعالم العربي بمساهمات علمية مشهود بها منذ مئات السنين في مجال الطب والصناعات الدوائية وما زالت لهذه الإسهامات أساسها القائم وتأثيرها الإيجابي على تطور مجالات الصحة بشكل عام إلى يومنا هذا. أن كلا الجانبين يمكنهما بما يملكان من مؤهلات بشرية وموارد طبيعية وقرب جغرافي تعزيز مكانتهما في هذه المجالات على مستوى العالم كافة.

المشاركة:

يقدم لهذا المؤتمر رسميون من الجانبين ورؤوساء وكبار المسؤولين في المجالات التي يتناولها هذا المؤتمر مع مشاركة واسعة من رجال الأعمال من الجانبين الذين تتصل أعمالهم في هذه المجالات.

الموعد: يومي الأربعاء والخميس 22-23 مايو/أيار 2024.



رشاد مبجر
الأمين العام

عزيزي القارىء،

يتزامن صدور هذا العدد من مجلة الغرفة MAN مع إنعقاد "مؤتمر الصحة العربي- اليوناني الاول" وهو في طبيعته مؤتمر تخصصي حرصنا على أن المشاركة فيه تكون محصورة برجال وسيدات الاعمال من المهنيين ممن ترتبط طبيعة أعمالهم في قطاع الصحة ومجالاتها المتعددة. نعتقد أن مبادرة كهذه ستعزز نظراً لأهمية قطاع الصحة من تبادل المعرفة وزيادة التعاون والمشاركة بين الجانبين اليوناني والعربي، والبوادر تبدو مشجعة حيث ان الحضور العربي واليوناني على مستوى كبير، وعليه، فاننا سنؤسس إنعقاده مرة كل عامين.

بعد إنتهاء هذا المؤتمر بيومين سيُتجه وفد من رجال الاعمال من أعضاء الغرفة الى طرابلس في دولة ليبيا. تم التنسيق لهذه الزيارة مع الاتحاد العام لغرف التجارة والصناعة والزراعة لليبيا، وتم الاتفاق على أن يكون برنامج هذه الزيارة مكثف من حيث لقاءات العمل على ضوء طبيعة أعمال الشركات المشاركة ويشمل البرنامج زيارات بعض كبار المسؤولين الليبيين. جاء اختيارنا لليبيا نظراً لما يربط البلدين اليونان وليبيا من علاقات طيبة وتبادل تجاري تزداد وتيرته عاماً بعد عام، وليبيا في الوقت الحاضر تخطو خطوات إيجابية في مختلف الاتجاهات نحو إعادة الاعمار وتحديث البنية التحتية وإحياء بعض الصناعات الصغيرة والمتوسطة، ولذلك فان فرص العمل والمشاركة بين الجانبين لا حدود لها، مع الاخذ في الاعتبار ميزة القرب الجغرافي بين البلدين.

بعد عودتنا من ليبيا، تستقبل الغرفة في 3 يونيو/حزيران 2024، رئيس الهيئة الملكية السعودية لجبيل وينبع مع الوفد المرافق له، وتُنظم الغرفة في هذه المناسبة لقاء عمل للوفد مع الشركات اليونانية التي يهتماً إستكشاف السوق السعودي بشكل عام وجبيل وينبع بشكل خاص، وما تقدمه هاتين المدينتين من فرص إستثمارية لتأسيس الاعمال بمختلف القطاعات. السعودية حققت نجاحات مثيرة للاعجاب في رؤيتها 2030، وإنجازات تُبشر بتحول اقتصادي وأجتماعي وثقافي كبير في المملكة يُضيف الى موقعها الاستراتيجي والى سمعتها الدولية وفعاليتها كواجهة عالمية وكأحد أهم الاقتصاديات في العالم.

تحتفل الغرفة العربية اليونانية هذا العام بالذكرى الخامسة والاربعون لتأسيسها وخلال هذه المسيرة كان هناك بعض الاحباطات وبعض الانجازات، ومع ذلك أستطاعت الغرفة أن تؤسس بجهود العاملين فيها ودعم الشركات الاعضاء من مكانة متميزة في اليونان. قبل عشر سنوات من الآن لم يتجاوز التبادل التجاري بين اليونان والعالم العربي 3 مليار يورو، أما الآن 2023، فقد تضاعف هذا التبادل ليصل الى 20 مليار يورو وأكثر، وحققت إستراتيجية الحكومة اليونانية نجاحاً في زيادة التدفقات الاستثمارية الخارجية والعربية منها، وفي توطيد علاقاتها مع العالم العربي، وفي بعض الحالات إقامة علاقات إستراتيجية ناجحة لا سيما مع مصر والمملكة العربية السعودية ودولة الامارات العربية المتحدة والدخول في مشاريع كبيرة مع هذه الدول.

نعتمد أن جهودنا المتواضعة في الترويج للشركات الصغيرة والمتوسطة في اليونان والعالم العربي كان ملحوظاً رغم تواضعه، ومُتمشياً مع عملنا وأهدافنا في تعزيز العلاقات العربية-اليونانية في قطاعات العمل كافة. أن حضورنا الفعّال في اليونان نستمدّه من دعم الشركات العربية واليونانية الاعضاء في الغرفة، ومجلس السفراء العرب، والعلاقات المُتميزة التي تربطنا بالسلطات اليونانية.

نتطلع معاً للاحتفال الكبير بمناسبة الذكرى الـ 45 في "المنتدى الاقتصادي العربي-اليوناني الثالث عشر" في 27-28 نوفمبر/تشرين الثاني من هذا العام.



أهلاً بكم في عضوية الغرفة العربية اليونانية

أربعون عاماً انقضت منذ تأسيس الغرفة العربية اليونانية استطاعت خلالها أن تبرز كواحدة من أكثر الغرف الأجنبية المشتركة في اليونان حضوراً ونشاطاً، وأن تجذب إلى عضويتها كبار الشركات العاملة في اليونان والمئات من الشركات المتوسطة والصغيرة، وأن تسهم بدورها في زيادة التبادل التجاري والتدفقات الإستثمارية بين اليونان والعالم العربي وتعزيز التعاون العربي اليوناني في كافة المجالات.

تتميز فعاليات الغرفة العربية اليونانية بحضور مكثف ومشاركة فعالة من قبل رجال الأعمال في اليونان ونظرائهم من جميع الدول العربية، يعود هذا إلى ما تتناوله هذه الفعاليات من محاور وقطاعات للتداول والنقاش وبما تقوم به الغرفة العربية اليونانية من تنظيم في عقد اللقاءات الثنائية في كافة قطاعات العمل كجزء أساسي من هذه الفعاليات، كل ذلك أسهم في استمرارية الغرفة وتأكيد مكانتها في أوساط الغرف التجارية العاملة في اليونان.

يضاف إلى تميز الغرفة العربية اليونانية تواصلها المستمر مع الشركات الأعضاء وغير الأعضاء واتباع سياسة الباب المفتوح، مما وفر لها قاعدة بيانات وشبكة اتصالات واسعة تستفيد منها بالدرجة الأولى الشركات الأعضاء في الغرفة.

امتيازات العضوية:

- المشاركة في فعاليات الغرفة من منتديات ومؤتمرات
- الترويج المجاني للشركات الأعضاء في مطبوعات الغرفة الدورية
- المشاركة في بعض لقاءات العمل الخاصة
- المشاركة في ورش العمل واللقاءات الثنائية التي تنظمها الغرفة
- لقاءات العمل عبر الإنترنت
- تزويد الشركات الأعضاء بالمعلومات المطلوبة من اليونان

المجالات المشتركة للتعاون العربي اليوناني:

تعد اليونان أقرب الدول الأوروبية مسافة إلى العالم العربي، ولذلك كان التواصل قائماً منذ القدم ونطاق التعاون سهلاً في كثير من المجالات، وفي ظل الظروف الراهنة فإن التجارة مع اليونان لها مزاياها العديدة، فهي قد استطاعت أن تؤسس لنفسها سمعة تجاوزت حدودها في كثير من مجالات العمل، والقطاعات التي تميز اليونان بجودتها منها على سبيل الذكر ما أحرزته من تطور ملموس في الصناعات الغذائية ومواد البناء والطاقة المستدامة بأنواعها والتكنولوجيا، بالإضافة إلى سجل متميز لشركات الهندسة والإنشاءات اليونانية في انجاز العديد من المشاريع في العالم العربي، يضاف إلى ذلك التفوق التقليدي لليونان وريادتها في قطاعي الملاحة وصناعة الموانئ،

ولذلك استطاعت اليونان بجودة ما تنتجه أن تتنافس في كثير من الأسواق العالمية، يدل ذلك الزيادة المستمرة في ميزان صادراتها إلى الكثير من دول العالم . إن فرص الاستثمار رحيبة وفي أكثر من مجال، ويتفرد القطاع السياحي ببنية تحتية متكاملة تؤهله لأن يكون أكثر القطاعات الجاذبة للاستثمارات الخارجية، واليونان كما نعلم من أكثر الوجهات السياحية في العام، وتجذب الملايين من السواح بمختلف اهتماماتهم، منها التعرف على حضارتها العريقة ومنها التمتع بما تمتاز به من جمال الطبيعة في قراها وجزرها ومدنها.

إن الخدمات التي نقدمها للشركات الأعضاء والتواصل المستمر معهم هو ما يميزنا ويضيف إلى قدرتنا في احداث الفرق المطلوب كعامل إيجابي في تعزيز التواصل بين القطاع الخاص في اليونان ونظيره في العالم العربي.

لمزيد من المعلومات الرجاء زيارة الموقع الإلكتروني الخاص بالغرفة أو الكتابة إلينا عن طريق البريد الإلكتروني أدناه:

MAN

Special Edition



العدد 58
مايو 2024



مؤتمر الصحّة العربي – اليوناني الأول
1st Arab-Hellenic Health Conference
1^o Αραβο-Ελληνικό Συνέδριο για την Υγεία

Athens,
22-23 May
2024

$C_b = pH[H^+$
7.403.98E-
7.602.51E-
8.001.00E-
8.403.98E-
8.801.58E-
9.001.00E-
9.403.98E-
9.801.58E-